

Date:11-06-2019

PRE-BID QUERY ON RFP DOCUMENT DATED 30 MAY 2019 ON Selection of Merchant Banker /Arranger For Proposed Tier-II Bonds

We have received following pre-bid query/clarification from our prospective bidders/arrangers. Our response to their queries are as under.

Sl No.	Query	Our Response
1	a) Would it be on Total Cost basis i.e. XIRR based on Coupon Rate and Arranger Fee?	Yes, It will be on Total Cost Basis i.e. XIRR basis, upto four decimal point.
2	b) Whether XIRR will be calculated upto first call option period of 5 years or maturity period of 10 years.	XIRR will be calculated upto first call option period of 5 years
3	c) What shall be the basis to determine the L1 bidder if coupon rate and arranger fee quoted by two or more bidders is different but Total Cost is the same?	Both will be considered as L1. Final Coupon and Fee shall be decided mutually.
4	d) Would there be any priority for Bid Amount bided by the L1 bidders if their Total Cost is the same?	Please refer point no. 3 above.
5	Minimum commitment has been kept at Rs. 200 crs and 50 crs thereafter. If the same can be reduced to Rs. 50 crs.	No Modification in RFP dated 30-May-2019.
6	Selection of Merchant banker tender document mentions that the bid has to be valid for 3 mths. This point needs to be clarified/changed.	The point no. 6 of RFP Document dated 30-05-2019 under the heading "Validity" is being modified as under :-- "The validity of the Bid shall be applicable for period of 20 days from the date of issue of mandate."
7	Should have experience in handling Basel III Compliant Bonds issue of at least one Public Sector Banks by Private Placement, anytime during the last three financial years.----- -The document which RFP says we need to submit as proof id Allotment Letter /Disclosure Document.----- We request you to also consider details of issue done on arranger's letterhead as proof. Also accept completion certificate as one of the proof.	The 'Completion Certificate' issued by client to that effect will also be considered as one of the proof.



SI No.	Query	Our Response
8	Page 5 (Eligibility Criteria) – D The Arranger /Merchant Banker should not have defaulted in any of their post commitment in any domestic Bank Bond issue.----- Separate Undertaking is required to be submitted as per RFP As this is already included in Annexure-1,----- we request you to remove additional undertaking for the same.	No Modification in RFP dated 30-May-2019.
9	Page 5 (Eligibility Criteria) – E Arrangers/Merchant Bankers should not have been blacklisted /debarred/prohibited by any regulatory /Statutory authority/Public Sector Undertaking Including Public Sector Bank in the past for raising of Debt Instruments----- Undertaking-IV is required to be submitted as per RFP As this is already included in Annexure-1, ----- ----- we request you to remove additional undertaking for the same.	No Modification in RFP dated 30-May-2019.
10	Page 5 (Eligibility Criteria) – F Arranger/Merchant Bankers to submit a Confirmation on Compliance of Eligibility Criteria and to submit undertaking-----Undertaking-V is required to be submitted as per RFP on non – judicial stamp paper. ----- --- this one statement can be included in Annexure-1 and hence can be removed as separate undertaking for the same for compliance of laws/ regulations/rules	No Modification in RFP dated 30-May-2019.
11	Page 8 (Validity) The validity of the Bid shall be applicable for period of three months. The engagement of BRLMs pursuant to this selection process shall remain valid for 6 month unless terminated by the bank at its own convenience. ----- Since market is very volatile we request you to keep validity period for 2 days to 3 days maximum for decision making and issuing mandate letter and additional 5 days to 7 days for execution on EBP from date of issue of mandate letter, beyond this it can be extended on mutual consent.	Please refer to point no. 6 above.



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12	Page 9 (Earnest Money Deposit) The EMD of successful bidder(s) will be returned (without any interest) on submission of Performance Bank Guarantee of Rs one lacs as per details to be prescribed.' ----- Request you to remove this additional Performance Bank Guarantee, as once the EMD is submitted with bid document in form of Demand Draft, then separate / additional submission of Performance Bank Guarantee can be removed.	Clause No. 9 i.e. "EMD" of RFP Document dated 30-May-2019 stands modified as under:- The bidder shall furnish as part of its bid, Earnest Money of Rs 1 Lakh (Rupees one Lakh Only) to protect Bank's interest against risk of bidder's conduct during the period of bid validity. The Earnest Money shall be submitted in the form of Bank Guarantee or Demand Draft or Pay Order issued by a Scheduled Commercial Bank, acceptable to Bank, for a validity period of 90 (Ninety) days from the date of opening of the bid, issued in favour of "UCO Bank" and payable at Kolkata. It is to clarify that Bank will not pay any interest on the EMD amount either to successful bidder or to unsuccessful bidder.
13	Page 10 EMD (point a) a. If the bidder withdraws its bid during the period of bid validity (180 days from the date of opening of bid). ----- Since market is very volatile we request you to keep validity period for 2 days to 3 days maximum for decision making and issuing mandate letter and additional 5days to 7 days for execution on EBP from date of issue of mandate letter, beyond this it can be extended on mutual consent.	Non-submission of Earnest Money Deposit will lead to outright rejection of the offer. The EMD of unsuccessful bidders will be returned to them on completion of the bidding process. The EMD of successful bidder(s) will be returned on completion of the entire process of raising the Tier-II Bond.
14	Page 10 EMD (point c) c. To furnish performance Bank Guarantee in the form and manner to the satisfaction of BANK within the stipulated time period. ----- Request you to remove this additional Performance Bank Guarantee, as once the EMD is submitted with bid document in form of Demand Draft, then separate / additional submission of performance Bank Guarantee can be removed.	The Earnest Money Deposit shall be forfeited under the following circumstances; a. If the bidder withdraws its bid during the period of bid validity. b. If the bidder makes any statement or encloses any form which turns out to be false, incorrect and/or misleading at any time during the entire bond issuing process; and / or c. In case of the successful bidder, if the bidder fails to sign the contract in the form and manner prescribed by the satisfaction of Bank

