



**UCO BANK**  
**Department of Information Technology**

**Request for Proposal (RFP) For “Supply, Installation & Maintenance of Desktops and Line Printers (500 LPM) on Rate Contract (e-Tendering)**

**RFP Ref No. – UCO/DIT/219/2017-18 dated 28.04.2017”**

**Pre-Bid Responses/ Clarifications to Queries raised by the Bidder(s), Amendments and Addendums**

SI No	Page No	Point No.	Clause as per RFP	Description of Query / Clarification sought by Bidder	Bank Response
1.	41	Annexure – V, Group A, SI No. 3	Intel® CoreTM i5-6600 Processors (3.90 GHz, 6 MB Cache) 6 <sup>th</sup> Generation or AMD A10 PRO 7800B Processor (3.70 GHz, 6 MB Cache) equivalent or higher.	Intel® CoreTM i5-6600 Processors (3.90 GHz, 6 MB Cache) 6 <sup>th</sup> Generation or AMD A10 PRO 7800B Processor (3.70 GHz, 6 MB Cache) equivalent or AMD A10 PRO 8750B Processor (Min 3.60 GHz, Turbo Frequency upto 4.0 GHz, 10 Compute Cores, 4 MB Cache) or higher. <b>OR</b> Intel® CoreTM i5-6600 Processors (3.90 GHz, 6 MB Cache) 6 <sup>th</sup> Generation or AMD A10 PRO 7800B Processor (Min 3.50 GHz, Turbo Frequency upto 3.90 GHz, 10 Compute Cores, 4 MB Cache) or higher.	Clause stands as per RFP
2.	6	Part I - General Details	EMD Amount:- 20 Lacs for Desktops 10 lacs for LMPs	1. On Page 10, Point No.6, you have mentioned : 10 Lacs for Desktops 10 Lacs for LMPs Hence, kindly confirm which is to be taken into account. 2. 2,40,000/- for Desktop Computers As compared to the total value of the product, the EMD of Desktop Computers is very high. Moreover, the value of LMP is higher than Desktops, then why so high EMD for desktop and less for LMP. Hence, we request you to kindly consider our	10 lacs for Desktops 5 lacs for Line Printers

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				request.	
3.	11	8 Performance Bank Guarantee	10% of the total value of the order, valid for the tenure of the contract period plus a claim period of 3 (three) months	10% of the minimum total order that will be placed during the year, valid for the tenure of the contract period plus a claim period of 3 (three) months. We require a minimum commitment of procurement upon which the Performance Security of 10% will be submitted.	Clause stands as per RFP.
4.	13	16 Prices	The Price Bid must include all applicable taxes	Prices should be inclusive of all taxes, except - VAT / CST / GST and Octroi / Entry Tax, which will be paid by the bank in full. Since, GST can come in force at any point of time, we request you to kindly consider, Prices to be exclusive of the taxes. Alternatively, prices should be valid till the introduction of GST as we strongly suspect that the rate of GST will be higher compared to the prevailing VAT / CST.	Clause stands modified as under:- Prices quoted by vendors should be inclusive of all costs such as taxes etc. that need to be incurred. In future, if Govt. replaces Service Tax with any other Tax structure, Bank will pay the same as per actual or if Govt. deletes any tax component, the same will be refunded by the selected bidder.
5.	14	16 Payment	90% of the order value along with VAT / Octroi and other applicable duties on actual basis will be paid on delivery, installation and acceptance of ordered items, after realising penalty charges for late delivery and / or late installation, if any. The claim for payment should contain proof of delivery, installation note & User Acceptance Report signed by an authorised official of the bank / branch at the respective sites, Original Octroi Receipt, waybill etc.	90% of the order value along with 100% of taxes e.g. VAT / CST / Octroi / Entry Tax and other applicable duties on actual basis will be paid on delivery, installation and acceptance of ordered items, after realising penalty charges for late delivery and / or late installation, if any. The claim for payment should contain proof of delivery, installation note & User Acceptance Report signed by an authorised official of the bank / branch at the respective sites, Original Octroi Receipt, waybill etc. Since taxes are such components which are to be paid to Government in full, hence, we request you to kindly incorporate this clause of paying 100% payment of taxes.	Clause stands as per RFP.
6.		General		Consortium – whether allowed or not	Consortium not allowed..
7.		General		Tender Award – If OEM participates and writes that on behalf of them, SI will	Please refer to Part – III (Clause no. 1.9, Pg No. 24) of subject RFP.

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				execute the order	
8.	Part II (1) Pg No. 21	Eligibility Criteria – 1	The bidder must be a Limited Company, registered in India under the companies Act 1956 / 2013 (Proof required) OR Concerns registered as MSME Entrepreneur & still categorized as MSME as on RFP submission date and should not be a subsidiary of a foreign company	<p>The bidder must be a Limited Company registered in India under the companies Act 1956 / 2013 (Proof required) OR PARTNERSHIP FIRMS or PROPRIETORSHIP FIRMS or Concerns registered as MSME Entrepreneur &amp; still categorized as MSME as on RFP submission date and should not be a subsidiary of a foreign company.</p> <p>However, such companies / firms must have experience in handling similar business in the past.</p> <p>By mentioning the Eligible bidders to be Companies registered under companies act, the tender is getting limited to only large concerns, Proprietorship &amp; Partnership Firms are duly recognised by Government and they also pay all necessary taxes that registered companies are liable to pay. Hence, we request you to kindly incorporate this clause as well.</p>	Clause stands as per RFP.
9.	Part II (1) Pg No. 21	Eligibility Criteria – 2	The company should be in existence for more than 3 years in India and having its own office in Kolkata	<p>The bidder should be in existence for more than 2 years in India and having its own office duly registered with all government organisations as required, in Kolkata.</p> <p>However, they should have experience of handling business of the tendered items since their years of operation and necessary credentials are to be submitted towards the proof of the same.</p> <p>This will help you in getting more bidders</p>	Clause stands as per RFP.
10.	Part II (1) Pg No. 21	Eligibility Criteria – 4	The bidder should have posted net profit in at least two years out of the last three financial years, i.e., 2013-14, 2014-15 and 2015-16.	<p>The bidder should have posted net profit in at least two years out of the last two financial years, i.e., 2014-15 and 2015-16.</p> <p>If you allow our above request for the bidders being in existence since last 2 years, this change is requested.</p>	Clause stands as per RFP.

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11.	Part II (1) Pg No. 21	Eligibility Criteria – 4	The bidder should have minimum Net Worth (capital + reserves – accumulated loss if any) of Rs.5 Crores to apply for Desktop and Rs.50 lakhs to apply for Line Printer	The bidder should have minimum Net Worth (capital + reserves – accumulated loss if any) of Rs.5 Lacs to apply for Desktop and Rs.5 lacs to apply for Line Printer. Looking into the Total Order value of the bid, your requirement is very high and restricted to large bidders only	The bidder should have minimum Net Worth (capital + reserves – accumulated loss if any) of Rs.1 Crore to apply for Desktop and Rs.50 lakhs to apply for Line Printer
12.	Part II (1) Pg No. 21	Eligibility Criteria – 5	The bidder should have a minimum yearly turnover of Rs.10 crores to apply for Desktop and Rs.5 crores to apply for Line Printers	The bidder should have a minimum yearly turnover of Rs.5 crores to apply for Desktop and Line Printers. Since the value of Desktops is very less, we request you to kindly make it common for both the line items	The bidder should have a minimum yearly turnover of Rs.5 crores to apply for Desktop and Rs.5 crores to apply for Line Printers
13.		Reverse Auction			<p><b>Two Bid System:</b> UCO Bank will follow Two Bid System i.e. Technical Bid – containing Technical Information &amp; Commercial Bid (Indicative) - containing Price Information. Technical evaluation would be completed first. <b>Thereafter, Price Information (Commercial Bid) will be opened before the technically qualified vendors who wish to be present. The commercial Bid (indicative) should contain all relevant price information and should not contradict the Technical Offer in any manner.</b> <b>Thereafter, to arrive at the final price for each items as listed in each group, Bank will invite bidders for Reverse Auction (RA) to discover L1 bidder for each category.</b></p> <p><b><u>Commercial Evaluation / Reverse Auction</u></b> The Bidders whose Price Bids (indicative) have not been rejected / disqualified by the Bank will be asked to participate in</p>

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					<p>the Reverse Auction, which will be conducted for determining the L1 vendor separately for each group. The business rules, term and conditions of the Reverse Auction process will be provided to such short listed bidders in due course. Bidders have to comply with the procedure prescribed by the vendor appointed by the Bank for e-tendering / reverse auction. The technically qualified bidders will also be advised about the date of the reverse auction and date of training for this purpose.</p> <p>Bank reserves its right to open the indicative price bids of all the technically qualified bidders before the reverse auction process to arrive at the opening price (start price) for the Reverse Auction. However there would be no compulsion on the part of the Bank to necessarily accept these prices as Bench Mark for determining the Start Bid price and the Bank may at its discretion use any other process / methodology to determine the Start Bid Price and decrement price without having to disclose the basis to the Bidders.</p> <p>On completion of the Reverse Auction, the Bank will evaluate the resultant price for each item for respective group which will get precedence over the price offered in the indicative price bid submitted by bidders. The L-1 bidder will be determined on the basis of the lowest price quoted / offered in the</p>

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					Reverse Auction for each item.
14.		Award Criteria			<p>After evaluation, the Bidder, whose commercial offer has been determined as the lowest, will be named as 'L1', the second lowest will be named as 'L2' and the third lowest will be named as L3. The 'L2' will be given a chance to match the price with 'L1' within 3 (three) days of communication. In case L2 agrees and matches the L1 price, the 2 vendors selected will be awarded the contract. The orders will be distributed between them in the ratio of 65% and 35% (on total requirement basis) for Line Printers. In case of desktops, the order shall be shared between L1, L2 and L3 at a ratio of 50:30:20.</p> <p>In case, L2 vendor is not agreeing to match the L1 price the next lowest will be given a chance to match the L1 price. This process will be continued till Bank gets the second vendor who agrees to match the prices of L1. In case, none of the above vendors is able to match the L1 price the whole quantity will be ordered to L1 only.</p> <p>In case of Desktops, before award of the contract to the successful bidder(s) the configuration settings like partition of hard disk, disabling of USB Ports, installation of standard application etc., will be shared by the Bank.</p>

**UCO Bank's Zonal Office List where Bidder's Service Centres should be present**

<b>Sl. No.</b>	<b>Name of Zone</b>
1	Agartala
2	Ahmedabad
3	Ajmer
4	Balasore
5	Bangalore
6	Begusarai
7	Bhagalpur
8	Bhopal
9	Bhubaneswar
10	Burdwan
11	Chandigarh
12	Chennai
13	Coimbatore
14	Dehradun
15	Dharamsala
16	Ernakulam
17	Guwahati
18	Haryana
19	Hooghly
20	Hyderabad
21	Indore
22	Jaipur
23	Jalandhar
24	Jodhpur
25	Jorhat
26	Kanpur
27	Kolkata
28	Lucknow
29	Meerut
30	Mumbai
31	Nagpur
32	New Delhi
33	Patna
34	Pune
35	Raipur
36	Ranchi
37	Salt Lake
38	Sambalpur
39	Shimla
40	Surat
41	Suri
42	Varanasi

**Corrigendum / Clarification**

<b>SI No</b>	<b>Page No / Clause No</b>	<b>Existing Clause</b>	<b>Modified Clause</b>
1	Part 1, Clause No. 1 (Page No. 6)	Last Date and Time for online submission of bid documents and responses : 26.05.2017 upto 15:00 hrs	Last Date and Time for online submission of bid documents and responses : 02.06.2017 upto 15:00 hrs
2	Part 1, Clause No. 1 (Page No. 6)	Opening of Eligibility and Technical bids : 26.05.2017 at 15:30 hrs	Opening of Eligibility and Technical bids : 02.06.2017 at 15:30 hrs