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# REQUEST FOR PROPOSAL For

Appointment of Consultant for Smooth
Convergence with Indian Accounting Standards
(Ind-AS) converged with
International Financial Reporting Standards (IFRS)

RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

The information provided in response to this Request For Proposal (RFP) will become the property of the bank and will not be returned. The Bank reserves the right to amend, rescind, cancel or reissue this RFP and all amendments will be advised to the bidders and such amendments will be binding on them. The Bank also reserves the right to accept or reject any or all the responses to this RFP without assigning any reason(s) whatsoever and without any cost or compensation therefor.

This document is prepared by UCO Bank for appointment of consultant for smooth convergence with Indian Accounting Standards (Ind-AS) converged with International Financial reporting Standards (IFRS). It should not be reissued or copied or used either partially or fully in any form



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	Calendar of Events				
1.	Date of commencement of RFP Process/sale of Bidding Document	14-06-2016			
2.	Queries, if any, to be communicated by the bidders	20-06-2016			
3.	Date, time & Venue of Pre-bid Meeting	24-06-2016 at 03.00 PM at: UCO BANK, Finance Department Head Office, 3 <sup>rd</sup> Floor 2, India Exchange Place, Kolkata - 700 001.			
4.	Last date, time & Venue for submission of Bid Documents	15-07-2016 at 03.00 PM at: UCO BANK, Finance Department Head Office, 3 <sup>rd</sup> Floor 2, India Exchange Place, Kolkata - 700 001.			
5.	Date and Time of Technical Bid & Commercial Bid Opening	Technical Bid – 15-07-2016 at 03.00 PM Date of Commercial Bid opening will be intimated to the Bidder/s qualifying in Technical Bid.			
6.	Place of opening of Bids	UCO BANK Finance Department Head Office, 3 <sup>rd</sup> Floor 2, India Exchange Place, Kolkata - 700 001.			
7.	Address for communication	UCO BANK General Manager, Finance Department Head Office, 3 <sup>rd</sup> Floor 2, India Exchange Place, Kolkata - 700 001 Fax: 033-22485625 Email id: hoacs.calcutta@ucobank.co.in			
8.	Contact Person	Mr . P. G. Joshi, General Manager Phone No.: 033-44557222			
9.	Cost of RFP document	Rs. 10,000/- in the form of Demand Draft/Pay order in favour of "UCO BANK" payable at Kolkata. The DD/PO should be submitted along with the Technical Bid.			
10.	Cost of Earnest Money deposit	Rupees Five Lakh in the form of a Bank Guarantee issued by a Scheduled Commercial Bank or a Foreign bank located in India or a Demand Draft favoring "UCO BANK" payable at Kolkata.			

Note: Bids will be opened in presence of the bidders' representatives (maximum two representatives per bidder) who choose to attend. In case the specified date of submission & opening of Bids is declared a holiday in West Bengal under the NI act, the bids will be received till the specified time on next working day and will be opened at 3:00 p.m. on the same day.

### 1. INTRODUCTION

UCO Bank, a body corporate, established under the Banking Companies (Acquisition and Transfer of Undertakings) Act 1970, having its Head Office at 10, B.T.M. Sarani, Kolkata-700001, India, and its Finance Department at 2, India Exchange Place, 3<sup>rd</sup> Floor, Kolkata - 700001, hereinafter called "the Bank", is one of the leading public sector Bank in India having more than 3060 domestic branches. At present there are four overseas branches and the bank has also plan to expand branches in India and abroad. All domestic branches of the Bank are CBS enabled having all the modern banking technology facilities.

### 2. BACKGROUND FOR RFP

The Ministry of Corporate Affairs (MCA), Government of India has notified the Companies (Indian Accounting Standards) Rules, 2015 on February 16, 2015. MCA, through its Press Release dated January 18, 2016, outlined the Roadmap for implementation of Indian Accounting Standards (Ind AS) converged with International Financial Reporting Standards (IFRS) for Scheduled Commercial Banks (excluding RRB), Insurers/Insurance Companies and Non-Banking Financial Companies (NBFC).

Reserve Bank of India (RBI), through its circular No DBR.BP.BC.76/21.07.001/2015-16 dated 11.02.2016, advised that all Scheduled Commercial Banks (excluding RRB) shall follow the Indian Accounting Standards (Ind AS) as notified under the Companies (Indian Accounting Standards) Rules, 2015 subject to any guideline or direction issued by the Reserve Bank in this regard.

As per RBI Circular, Banks shall comply with the Indian Accounting Standards (Ind AS) for financial statements for accounting periods beginning from **April 1, 2018** onwards, with comparatives for the periods ending **March 31, 2018** or thereafter.

Ind AS shall be applicable to both standalone financial statements and consolidated financial statements. "Comparatives" shall mean comparative figures for the preceding accounting period. So Bank has to prepare Ind AS complied financial statements for accounting periods beginning from **April 1**, **2017** for comparative purposes.

RBI circular emphasizes that Ind AS implementation is likely to significantly impact the financial reporting systems and processes and, as such, these changes need to be planned, managed, tested and executed in advance of the implementation date.

RBI has identified critical issues that need to be factored in within the Ind AS implementation plan which include the following:

### a) Ind AS Technical Requirement - Project activity:

- Diagnostic analysis of differences between the current accounting framework and Ind AS
- Significant accounting policy decisions impacting financials
- Drafting accounting policies
- Preparation of disclosures
- Documentation

- Preparation of pro forma Ind AS financial statements
- Timing the changeover to Ind AS
- Dry-run of accounting system and end-to-end reporting process before the actual conversion.

### b) System and processes – Evaluate system changes:

- Assessment of processes requiring changes
- Identifying issues having significant impact on information system (including IT systems)
- Developing/strengthening data capture system, where required
- Performing data analytics and data mining

### c) Business Impact-Evaluate business impact:

- Profit planning and budgeting
- Taxation
- Capital planning
- Assessing the impact on capital adequacy

### d) People-Evaluation of Resources:

- Setting up adequate and fully dedicated internal staff for implementation
- Comprehensive training strategy and program
- e) **Project Management: Managing the entire process**-holistic approach to planning and execution by ensuring that all linkage are established between accounting, systems, people & business, besides effective communication strategies to stakeholders.

RBI said through its circular that the Banks shall assess the impact of the Ind AS implementation on their financial position including the adequacy of capital, taking into account the Basel III capital requirements. Bank also need to be in preparedness to submit **proforma Ind AS financial Statements** to the Reserve Bank for the half-year ended **September 30, 2016**, onwards.

Banks shall disclose in the Annual Report from the financial year 2016-17, the strategy for Ind AS implementation, including the progress made in this regard.

Note: - The RFP is floated on our website http://www.ucobank.com. UCO Bank reserves the right to change the dates mentioned above. Changes if any, related to RFP will be posted on the above web site. Vendors must check the website before submitting response to RFP.

### 3. ELIGIBILITY CRITERIA FOR THE BIDDER

The bidders must fulfill the following eligibility criteria. Consultants who do not satisfy all the following Eligibility Criteria need not apply. In case applied without satisfying all the Eligibility Criteria, the application will be rejected forthwith without assigning any reason whatsoever at any stage of the process.

Sr. No.	Eligibility Criteria (*)	Documents Required
1	Engaged in IFRS / Ind AS conversion exercise and/or audit of IFRS/Ind AS Financial Statements during the last 7 years as on	Client Certificate/ Contract with client/ Audit report. Details as per Annexure D
	31.03.2016, in Banks / Financial Institutions in India with a minimum Balance Sheet size of Rs.50,000 crores during the period of contract (minimum 1 assignment)	
2	Bidder should have a permanent office in Kolkata as on 31.03.2016)	Self-declaration in Annexure C/ supporting documents such as Rent Agreement, Electricity Bill etc.
3	Bidder should have minimum of 50 Partners in India and 100 full-time professional staff in India as on 31.03.2016.  "Professional Staff" means full-time staff with minimum qualification of Chartered Accountant and on the payroll of the bidder.	
4	The Bidder should have a minimum revenue of Rs 200 crores and minimum net profit of Rs.10 crores from Indian Operations in every financial year for the last three financial years ended 31.03.2015.	
5	Bidder should submit an Undertaking regarding compliance of all Laws, Rules, Regulations, Bye-Laws, Guidelines, Notifications etc.	•

(\*) Eligibility Criteria shall include the Bidder along with its Affiliates / Group companies/ member firms working under the common brand name and engaged in similar activity of accounting advisory/ financial services, registered in India.

Bidder must comply with all above-mentioned criteria. Non-compliance of any of the criteria will entail rejection of the offer summarily. Photocopies of relevant documents / certificates should be submitted as proof in support of the claims made. BANK reserves the right to verify /evaluate the claims made by the vendor independently. Any decision of BANK in this regard shall be final, conclusive and binding upon the bidder.

### 4. BROAD SCOPE OF THE WORK

The Bank has taken a decision to enable itself to draw its accounts under Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards (IFRS) by availing advisory services for smooth convergence with Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards (IFRS). Indian Accounting Standards (Ind-AS) implementation is for the Bank as Group which includes Subsidiaries, Joint Ventures, Associates and all other future group controlled entities unless otherwise these controlled entities have already appointed their own Ind AS Consultant.

At present, the bank do not have any subsidiary or joint-venture but there are two sponsored Regional Rural Banks (RRBs)viz. (1)Bihar Gramin Bank (Bihar), and (2)Paschim Banga Gramin Bank (West Bengal).

The objective of the assignment would include entire conceptualization of the guidelines, its implementation in IT system and reporting under Ind AS guidelines. The assignment would cover end to end handholding and implementation and the below mentioned terms of reference is only illustrative and not exhaustive. All the phases given below cover UCO Bank, its foreign branches, subsidiary/JV/Associates for conversion to Ind AS from Indian GAAP.

### The Terms of Reference / Deliverables are as under:

Migration of UCO Bank to Ind AS as per Standards notified by MCA/ICAI and RBI/SEBI/Other Regulatory Authority guidelines as and when issued.

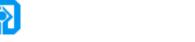
### 4.1 PHASE 1 - IMPACT ASSESSMENT OF THE INDIAN ACCOUNTING STANDARDS (IND-AS)

- Assist in development of long term strategy and accounting diagnosis about the impact of Indian Accounting Standards (Ind-AS) and guidelines of Regulatory Authorities.
- Study and assess the compatibility and adaptability of the existing software and hardware of the Bank for smooth convergence with Indian Accounting Standards (Ind-AS) and guidelines of Regulatory Authorities.
- Review and modify existing policies and procedures manuals and reporting packages for the bank and Group entities to incorporate Indian Accounting Standards (Ind AS) adoption for financial reporting
- Highlighting the key accounting issues consequent to adoption of Indian Accounting Standards (Ind AS) for the preparation of the financial statements and identify first-time application issues. These should specifically include profit planning and budgeting, taxation, capital planning and impact on capital adequacy, key accounting areas such as financial instruments, revenue recognition, property, plant and equipment, leases, employee benefits, deferred taxes, consolidation, provisions, etc besides reporting formats and disclosures. Suggesting strategies for optimizing the impact.

- Conducting impact study and also the potential 'surprises' consequent to adoption of Ind As with the assistance of all related functional winas
- Recommending a way forward in the implementation of Indian Accounting Standards (Ind AS) in the Group, focusing specifically on operational issues, resources requirements and finalization of the Project Management framework
- Preparation of Benchmark accounting policies against industry peers and also assist in defining Business Model in consultation with the Bank.
- Train core team on overview, challenges and key differences between Indian GAAP, RBI guidelines and Indian Accounting Standards (Ind AS).
- Formulate ongoing training strategy and train implementation team of the Bank.
- Whole deliverable should be done by hand holding and proper sharing with the Bank in all the phases.
- Conduct Ind AS Impact/gap assessment from the perspective of changes required in System Software/Hardware/IT information System used by the Bank.
- Conduct Ind AS impact assessment from the perspective of changes required in Internal Risk Models and Expected Credit Loss (ECL) Model to be used by the bank.
- Determine the exemptions/relaxations available and assist in choosing exemptions for opening balance sheet. Consultant should also study the impact on the financial statement of all exemptions and exceptions and explain to the management and its impact on the financial statements.
- Identify which of the areas require mandatory fair valuation including approach towards the valuation exercise.
- Work collaboratively with Bank's management throughout the project for its timely and smooth implementation enabling the Bank to draw its Financial Statements under Ind AS within the timeframe and schedule as prescribed by Reserve Bank of India from time to time.
- Work collaboratively with Bank's management to prepare proforma financial statements under Ind AS for reporting to RBI for the half year ending September 30, 2016 and onwards on time as required by RBI. Validation of Financial Statements under Ind AS for the period ending September 2016 and onwards which should be acceptable to Regulators. If any query is raised, the consultant should assist to the Bank in compliance thereof.
- Submit a comprehensive 'Project Report' with roadmap (including timing and sequence) before the 'Ind AS Steering Committee' and assist in implementation of Ind AS in line with the guidelines/recommendation/instruction of RBI/MCA/IBA/ICAI to the satisfaction of the Bank.

### 4.2 PHASE 2 – ASSISTANCE IN SOLUTION DEVELOPMENT

 Perform a detailed technical assessment of the differences in the Bank's accounting policies, disclosures, and financial statement presentations with respect to Local GAAP, RBI guidelines and Indian Accounting Standards (Ind As) and assist in formulation of Indian Accounting Standards (Ind AS) accounting policies



- Review and modify existing policies and procedures manuals and reporting packages for the bank and Group entities to incorporate Indian Accounting Standards adoption for financial reporting and also taking into consideration of Basel III requirements of the bank with implication of adopting them.
- Assist in formulation of reconciliation process from Indian GAAP to Indian Accounting Standards (Ind AS) including development of standard reconciliation template to document the specific adjustments and/or reclassifications resulting from analysis
- Refine training strategy and formulate education content for Indian Accounting Standards (Ind AS) implementation teams.
- Develop roadmap (including timing and sequence) and assist in implementation of Indian Accounting Standards (Ind AS) in line with the guidelines / recommendation / Instructions of Reserve Bank of India / Ministry of Corporate Affairs / Indian Banks' Association / Institute of Chartered Accountants of India / SEBI/Other Regulatory bodies from time to time.
- Recommend first time adoption consideration for Ind AS along with exemptions.
- Recommend possible uniform accounting policies, procedures/processes for Banks along with implications of adopting them.
- Assist the Bank in formulation and validation of policies and processes compliant with Ind AS requirements which includes among others-(a) implementation of Ind AS relating to Financial Instruments including Ind AS 109 in the Bank (b) impact of taxation including deferred tax.
- Assist the Bank in development of Internal Risk Models and Expected Credit Loss (ECL) Model to be used by the bank.
- Timely incorporation of any changes proposed in Indian Accounting Standards (Ind As) by the Reserve Bank of India / Ministry of Corporate Affairs / Indian Banks' Association / Institute of Chartered Accountants of India / SEBI & Other Regulatory bodies and develop approach to adopt/address those changes without any additional Cost during entire project duration.
- Assist the Bank and its subsidiaries and associates in planning a way forward, focusing on operational issues, resources and project management
- Provide training to the Bank, RRB, etc. through the Staff Training Colleges of the bank located at different places and at corporate office of the bank and its associates in order to build in house competency of the Bank.
- Assist in generating Management Information System reports for the purpose of disclosures under Indian Accounting Standards and also reporting to Management and RBI.
- Analyse existing Information System capabilities and assist to identify and implement changes required for generating IND-AS related required information during the tenure of the project.
- Quantify the GAAP difference based on the diagnostic report.
- Preparation of Standard Operating Procedure (SOP) Manual for Ind AS.
- Preparation of quantification workbook. Assist in formulation of reconciliation process from Indian GAAP to Ind AS including development of standard reconciliation template to document specific adjustments and/or reclassification resulting from analysis.



- Communicate with IT personnel of Bank and/or vendors to facilitate changes required in the system and also ensure that data and reports generated meet the requirement for Ind AS.
- Guidance and assistance on preparation of any type of statements, related to Ind AS, required by Regulatory Authorities during the project.
- Assist the Bank in dry-run of accounting systems and end-to-end reporting process before the actual conversion.
- Assist in the preparation of its skeleton financial statements based on Ind-AS reporting requirements.
- Work collaboratively with Bank's management to prepare proforma financial statements under Ind AS for reporting to RBI on time as required by RBI and also validation of the same.
- Review and provide qualitative inputs on Bank's Management's Discussion & analysis and also updates to be incorporated in disclosure at the end of 31 March 2017.
- Presentation before the Steering Committee/ACB/BOD on the latest Ind-AS implementation status in the bank.

### 4.3 PHASE 3 – ASSISTANCE IN SOLUTION IMPLEMENTATION

### For Financial Year 2017-18

- Work collaboratively with Bank's management to produce the Indian Accounting Standards (Ind As) complied opening balance sheet as on April 1, 2017 and produce the reconciliations between Indian GAAP and Indian Accounting Standards for equity as at that date
- Work collaboratively with Bank's management to produce Indian Accounting Standards (Ind AS) note disclosures reflective of industry best practices
- Review and provide qualitative inputs on Bank's Management's Discussion & Analysis at the end of 31 March 2018
- Work collaboratively with Bank's management and its service providers for preparation and validation of Ind AS complied financial statements of the Bank for:
  - Quarter ending June 30, 2017 (in lines with the quarterly reporting
     with relevant disclosures as part of comparatives),
  - Quarter and Half Year ending Sept.30, 2017 (in lines with the quarterly/half yearly reporting

    — with relevant disclosures

    — as part of comparatives),
  - Quarter and nine months ending Dec 31, 2017 (in lines with the quarterly/nine months ending reporting— with relevant disclosures— as part of comparatives),
  - Quarter and Year ending March 31, 2018 along with complete disclosures— as part of comparatives.
- Review and assist to modify existing policies and procedures manuals and reporting packages for the bank and Group entities to incorporate Indian Accounting Standards (Ind As) adoption for financial reporting
- Presentation before the Steering Committee/ACB/BOD on the latest Ind As implementation status in the bank.

### For Financial Year 2018-19

- Work collaboratively with Bank's management and its service providers for preparation and validation of Ind AS complied Financial Statements of the Bank for:
  - Quarter ending June 30, 2018 (in line with the quarterly reporting—with relevant disclosures),
  - Quarter and half year ending Sept.30, 2018 (in line with the quarterly/half yearly reporting-with relevant disclosures),
  - Quarter and nine months ending Dec. 31, 2018 (in line with the quarterly/nine months ending reporting—with relevant disclosures),
  - Quarter and Year ending March 31, 2019 along with complete disclosures (including risk management disclosures) and presentation.
- To assist the Bank in explaining the changes to auditors at the time of Statutory Audit in quarterly / half yearly/ annual audits on Indian Accounting Standards related issues
- To assist the Bank in replying the queries, if any, raised by the Statutory Auditors in respect of Ind AS compliant Financial Statements.
- To review and provide qualitative information to the Bank required for the purpose of preparation of Annual Report for the year ending March 31, 2019.
- To assist in reconciliation of Book Profit with Taxable Profit, Turnover, etc. for submission of Income Tax & Service Tax, etc. Returns and also in maintaining such records as required for historical cost and fair value.
- To check and confirm in writing that the financial statements prepared by the bank are in compliance to Indian Accounting Standards (Ind-As)/Statutory guidelines applicable to banks in India.
- Presentation before the Steering Committee/ACB/BOD after validation of Ind AS complied Financial Statements generated at Phase-3 above and interaction with the Steering Committee/ACB/BOD as and when required.

### 4.4. PHASE 4 – POST IMPLEMENTATION

### For Financial Year 2019-20

- Debrief and assess implementation
- Provide guidance on new items and improvements, if any
- Work collaboratively with Bank's management and its service providers for preparation and validation of Ind AS complied Financial Statements of the Bank for:
  - Quarter ending June 30, 2019 (in line with the quarterly reporting

     with relevant disclosures),
  - Quarter and half year ending Sept.30, 2019 (in line with the quarterly/half yearly reporting- with relevant disclosures),
  - Quarter and nine months ending Dec. 31, 2019 (in line with the quarterly/nine months ending reporting—with relevant disclosures),
  - Quarter and Year ending March 31, 2020 along with complete disclosures (including risk management disclosures) and presentation.

- To assist the Bank at the time of Statutory Audit in quarterly / annual audits on Indian Accounting Standards (Ind AS) related issues
- To assist in reconciliation of Book Profit with Taxable Profit, Turnover, etc. for submission of Income Tax & Service Tax, etc. Returns and also in maintaining such records as required for historical cost and fair value.
- Provide guidance on new items and implement improvements, and suggest system specification, if any.
- Review and modify existing policies and procedures manuals and reporting packages for the bank and Group entities to incorporate Indian Accounting Standards adoption for financial reporting
- To check and confirm in writing that the financial statements prepared by the bank are in compliance to IFRS/ Converged Indian Accounting Standards /Statutory guidelines applicable to banks in India.
- Assist in rectifying/modifying without any extra cost in future if any rectification is suggested by Statutory auditor or management
- Project Management Activities
  - To be carried out through-out the project.
  - Work collaboratively with Bank Management throughout the project.

Note- The above list is inclusive and not exhaustive i.e. the Terms of reference shall include providing professional assistance for all activities required for the implementation of Ind AS for preparation of Ind AS/IFRS Compliant Financial Statements in UCO Bank as per RBI/MCA/ICAI/SEBI guidelines as and when issued.

### 5 SCHEDULE OF COMPLETION

The entire assignment has to be completed in accordance with the timeline mentioned below:

Phase 1 – Impact Assessment of the Indian Accounting Standards	To be completed by 31.10.2016 or such time period specified by the Bank or by the Regulating Agencies/Authorities, whichever is earlier
Phase 2 – Assistance in Solution Development	To be completed by such time period specified by the Bank or by the Regulating Agencies/Authorities, whichever is earlier
Phase 3(A) –Assistance in Solution Implementation (2017-18)	such time period specified by the Bank or by the Regulating Agencies/Authorities, whichever is earlier
Phase 3(B) –Assistance in Solution implementation (2018-19)	such time period specified by the Bank or by the Regulating Agencies/Authorities, whichever is earlier
Phase 4 – Post Implementation (2019-20)	such time period specified by the regulating agencies, whichever is earlier, and on completion of the guidance on fresh items and implementation of improvements.

The scope of work under all the phases shall be completed within a timeframe specified by the Bank or by the Regulatory Authorities, whichever is earlier. However, the Bank reserves its right to change the completion date of the project further also on account of changes in guidelines/timelines of Regulatory Authorities under the same terms and conditions of the contract.

Any extension of the completion date due to unforeseen delays shall be by mutual consent. If the Consultant fails to complete the assignment as per the time frame prescribed in the RFP, and the extensions if any allowed, it will be breach of contract. The Bank reserves its right to cancel the order in the event of delay and invoke the Bank Guarantee. The Bank reserves its right to Change the completion date on account of change in guidelines of Regulatory Authorities.

Consultant must provide professional and impartial advice at all times and hold the Bank's interest paramount, without any consideration for future work, and strictly avoid conflicts with other assignments or their own corporate interests.

### **6 PAYMENT TERMS**

The terms of the payment will be as under:

No Advance payment

### Milestones for payment

Phases	Payment on completion of Activities	Phase-wise payment
Phase 1- Scope of IFRS	All activities to the satisfaction of Bank	5 % of the total amount
Phase 2- Assistance in Solution Development	All activities to the satisfaction of Bank	10 % of the total amount
Phase 3(A) - Assistance in Solution Implementation (2017-18)	Opening Balance Sheet as on April 1, 2017 and reconciliation between Indian GAAP and Indian Accounting Standards (Ind AS) and Presentation to the Steering Committee, Statutory Central Auditors and, in case of need, at the discretion of Bank to the Audit Committee Board (ACB) / Board.	10% of the total amount
	Accounts for the quarter ended June 30, 2017 and presentation to the Core committee	5% of the total amount

UCO Bank

Phases	Payment on completion of Activities	Phase-wise payment		
	Accounts for the quarter and half year ended September 30, 2017.	5% of the total amount		
	Accounts for the quarter and nine months ended December 31, 2017.	5% of the total amount		
	Accounts for quarter and year ended March 31,2018 along with disclosures including for Management Discussion and Analysis, presentation to the Core committee and Statutory Central Auditors.	5 % of the total amount		
	Accounts for the quarter ended June 30, 2018 and presentation to the Steering Committee and discussions with the Statutory Auditors.	5% of the total amount		
Phase 3(B) –	Accounts for the quarter and half year ended September 30, 2018 and discussions with the Steering committee and Statutory Auditors.	5% of the total amount		
Assistance in Solution implementation (2018-19)	Accounts for the quarter and nine months ended December 31, 2018 and discussions with the Steering committee and the Statutory Auditors.	5% of the total amount		
	Accounts for quarter and year ended March 31, 2019 along with disclosures including for Annual Report, Presentation to the Core Committee, Statutory Central Auditors and, in case of need, at the discretion of Bank to the Audit Committee Board (ACB) / Board.	15% of the total amount		
Phase 4 – Post implementation (2019-20)	Accounts for the quarter ended June 30, 2019 and presentation to the Core committee and discussions with the Statutory Auditors.	5% of the total amount		

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Phases	Payment on completion of Activities	Phase-wise payment		
	Accounts for the quarter and half year ended September 30, 2019 and discussions with the Statutory Auditors.	5% of the total amount		
	Accounts for the quarter and nine months ended December 31, 2019 and discussions with the Statutory Auditors.	5% of the total amount		
	Accounts for quarter and year ended March 31, 2020 along with disclosures including for Annual Report, Presentation to the Steering Committee, Statutory Central Auditors and, in case of need, at the discretion of Bank to the Audit Committee Board (ACB) / Board.	Balance 10% of the total amount		

### **7 PAYING AUTHORITY**

The payments as per the Payment Schedule covered hereinabove shall be paid by this office (Finance Dept, Head Office). However, Payment of the Bills would be payable, on receipt of advice/confirmation for satisfactory service report from the concerned departments/sites where the service is delivered.

### **8 TENDER DOCUMENT AND FEE**

A complete set of tender document can be obtained from the following address during office hours on all working days on submission of a written application along with a non-refundable fee of **Rs.** 10000/- (Rupees Ten Thousand Only) in the form of Demand Draft or pay order in favour of UCO BANK, payable at Kolkata.

General Manager
UCO Bank, Head Office,
Finance Department,
2, India Exchange Place, 3<sup>rd</sup> Floor

Kolkata: 700001

The tender document may also be downloaded from the bank's official website <a href="www.ucobank.com">www.ucobank.com</a>. The bidder downloading the tender document from the website is required to submit a non-refundable fee of Rs. 10,000/- (Rupees Ten Thousand Only) in the form of Demand Draft or pay order in favour of UCO BANK, payable at Kolkata, at the time of submission of the technical bid, failing which the bid of the concerned bidder will be rejected.

UCO

BANK reserves the right to accept or reject in part or full any or all offers without assigning any reason thereof. Any decision of Bank in this regard shall be final, conclusive and binding upon the bidders. The Bank reserves the right to accept or reject any Bid in part or in full, and to cancel the Bidding process and reject all Bids at any time prior to contract award, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for Bank's action. During the evaluation process at any stage if it is found that the bidder does not meet the eligibility criteria or has submitted false /incorrect information the bid will be rejected summarily by The Bank.

### 9 EARNEST MONEY DEPOSIT

The bidder shall furnish as part of its bid, Earnest Money of Rs 5 Lakh (Rupees five Lakh Only). The Earnest Money is required to protect Bank against risk of bidder's conduct during the period of bid validity. The Earnest Money shall be submitted in the form of Bank Guarantee issued by a Scheduled Commercial Bank, acceptable to Bank, for a validity period of 180 days from the date of opening of the bid or in the form of Demand Draft or Pay Order issued in favour of "UCO Bank" and payable at Kolkata. Any technical bid without the Earnest Money, as desired, will be rejected without assigning any reason(s).

Particulars of Job to be undertaken	EMD
Appointment of Consultant for Smooth Convergence with Indian Accounting Standards (Ind AS).	<b>Rs.</b> 5,00,000/-

Non-submission of Earnest Money Deposit will lead to outright rejection of the Offer. The EMD of unsuccessful bidders will be returned to them on completion of the bidding/procurement process. The EMD of successful bidder(s) will be returned on submission of Performance Bank Guarantee as per details to be prescribed.

The Earnest Money Deposit shall be forfeited under the following circumstances:

- a. If the bidder withdraws its bid during the period of bid validity (180 days from the date of opening of bid).
- b. If the bidder makes any statement or encloses any form which turns out to be false, incorrect and/or misleading at any time prior to signing of contract and/or conceals or suppresses material information; and / or
- c. In case of the successful bidder, if the bidder fails:
  - To sign the contract in the form and manner to the satisfaction of BANK
  - To furnish performance Bank Guarantee in the form and manner to the satisfaction of BANK within the stipulated time period.

### 10 PERFORMANCE GUARANTEE

The successful bidder shall be required to provide a Bank Guarantee for 10% of the Order Value issued by any scheduled commercial bank (other than UCO Bank) valid for the tenure of the contract period plus a claim period of 3 months, indemnifying any loss to the Bank. The bank guarantee shall be provided to the bank either before or at the execution of the Contract. Bank has the right to invoke the BG for any non-compliance of the terms & conditions of this RFP or the Contract to be executed between the selected bidder and the Bank at any point of time without prejudice to its other rights and remedies available under the Contract and/or the Law (s) for the time being in force. In case the contract period is extended by the Bank, the selected bidder shall be responsible to extend the validity period and claim period of the Performance Bank Guarantee.

### 11 CLARIFICATIONS ON AND AMENDMENTS TO RFP DOCUMENT

Prospective bidders may seek clarification on the RFP document by letter/fax/e-mail till the date and time mentioned in this RFP. Further, at least 7 days time prior to the last date for bid-submission, the Bank may, for any reason, whether at its own initiative or in response to clarification(s) sought from prospective bidders, modify the RFP contents by amendment. Clarification /Amendment, if any, will be notified on Bank's website and such notification shall be deemed to be sufficient notice to all. No individual communication will be sent to any bidder in this regard. On the issue of any such notice regarding modification of contents of RFP, this RFP shall be read as if such modification were part of the original RFP.

### 12 SUBMISSION OF OFFER –TWO BID SYSTEM

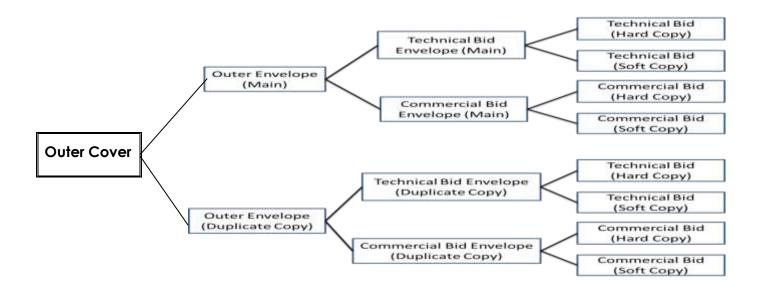
Separate envelope for Technical and Commercial Bids duly sealed and superscribed as "Technical bid" – Main (Annexure-C) and "Commercial bid" – Main (Annexure-K) respectively should be put in a single sealed outer envelope marked as Main duly sealed and superscribed "Bid for Appointment of Consultant for convergence with Indian Accounting Standards (IND-AS)" (Main Copy) as per bid details given in the RFP. Similarly Bidders shall also submit a copy of the total bid in a separate single sealed outer envelope marked as duplicate duly sealed and superscribed "Bid for Appointment of Consultant for convergence with Indian Accounting Standards (IND-AS) (Duplicate Copy) as per the below mentioned diagram and as per bid details given in the RFP. Both the outer envelope should be put in an outer cover duly sealed and superscribed "Bid for Appointment of Consultant for convergence with Indian Accounting Standards (IND-AS)

The bids (outer Cover in which Main copy and Duplicate copy are kept) shall be dropped/submitted at UCO Bank's address given in this RFP, on or before 15.07.2016, 3.00 PM. Any Bid received by the Bank after deadline for submission of Bids prescribed, will be rejected and returned unopened to Bidder at the risk of Bidder.

RFP for Ind AS Consultant UCO Bank

All envelopes must be superscribed with the following information:

- Name of Bidder
- Offer Reference
- > Type of Offer (Technical or Commercial)



The Technical Offer should be completed in all respects and contain all information asked for in the exact format (<u>Hard Copy & Soft Copy – CD</u>) of technical specifications given in the RFP, **except prices**. The Technical Offer must not contain any price information. BANK, at its sole discretion, may not evaluate a Technical Offer in case of non-submission or partial submission of technical details. Any decision of BANK in this regard shall be final, conclusive and binding upon the bidder.

The Commercial Offer (<u>Hard Copy & Soft Copy – CD</u>) should contain all relevant price information and should not contradict the Technical Offer in any manner.

#### Note:

- ➤ If the outer cover/envelope are not sealed & superscribed as required, the Bank will assume no responsibility for bid's misplacement or premature opening.
- If any inner envelope of a bid is found to contain both technical & commercial bids then that bid will be rejected summarily.
- > If any outer envelope is found to contain only the technical bid or commercial bid, it will be treated as incomplete and that bid will be liable for rejection.
- If commercial bid is not submitted in a separate sealed envelope duly marked as mentioned above, this will constitute grounds for declaring the bid non-responsive.

### 13 ERASURES OR ALTERATIONS

The Bid should contain no alterations, erasures or overwriting except as necessary to correct errors made by the Bidder, in which case corrections should be duly stamped and initialed / authenticated by the person/(s) signing the Bid. The Bidder is expected to examine all instructions, forms, terms and specifications in the bidding documents. Failure to furnish all information required by the bidding documents or submission of a bid not substantially responsive to the bidding documents in every respect will be at the Bidders risk and may result in rejection of the bid.

### 14. LANGUAGE OF BID

The bid as well as all correspondence and documents relating to the bid exchanged by the bidder and the Bank shall be in English language only.

### 15 BID OPENING AND EVALUATION CRITERIA

The Bank will open the technical bids, in presence of bidders representative(s) who choose to attend, at the time and date mentioned in Bid document on the date and venue mentioned in the RFP. The bidder's representatives who are present shall sign the register evidencing their presence / attendance.

### **TECHNICAL EVALUATION**

- a) The proposals will be evaluated in two stages. In the first stage, i.e. Technical Evaluation, the bidders will be shortlisted, based on the responses given by the bidders in response to RFP. In the second stage, the commercial bids would be evaluated.
- b) The Bank will evaluate the technical response to the RFP of bidder who are found eligible as per the eligibility criteria mentioned in the RFP. There will be no scoring involved in the eligibility evaluation of the bidders.
- c) During the period of evaluation, bidders may be asked to provide more details and explanations about information provided in the proposals. Bidders should respond to such requests within the time frame indicated in the letter/fax/e-mail seeking explanation.
- d) Technical bid evaluation methodology that Bank would adopt is given below:

Sr. No.	Parameter*	Max marks	Marking System	
1	Engaged in IFRS / Ind		Marking system	
	AS conversion exercise	35	Criteria	Max
	and/or audit of IFRS/Ind			Marks
	AS Financial Statements		i) For one such conversion	15
	during the last 7 years		exercise / audit under IFRS/	
	as on 31.03.2016, in		Ind AS in Bank / Financial	
	Banks / Financial		Institution	



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Institutions <b>in India</b> with a minimum Balance Sheet size of Rs.50,000 crores during the period of contract.		ii) For additional such conversion exercise /audit under IFRS/ Ind AS in Bank/Financial Institution - 5 marks for each conversion	
No of professionals to be deployed in the project (Annexure – I).	25	Criteria	Max Marks
a)IFRS/Accounting professionals		3 marks for every person having IFRS/Ind-AS experience with maximum of 15 marks.	
		(1 additional marks each will be given if the above IFRS/accounting professional(s) have international exposure in IFRS)	5
b) IT professionals		2.5 marks for every person with maximum of 5 marks.	5
		<ul> <li>i) "Professional Staff" means full-time staff with minimum qualification of Chartered Accountant and on the payroll of the bidder.</li> <li>ii) List of Partners and professional staff with their Membership Number to be included in Annexure-G</li> </ul>	
Domain Knowledge and understanding of	10	Criteria	Max Marks
IFRS/Ind AS in Banking and/or financial services organisation in India/ Outside India	10	Association of Bidder firm/company in committees of ICAI/MCA/RBI/SEBI/ IRDA in the area of implementation of IFRS/Ind AS.	10

The average revenue	10		
of the bidder of last		Criteria	Max.
three financial years			Marks
ended on 31.03.2015.		Rs. 200 crores to Rs. 300 crores	8
		More than Rs. 300 crores and	1
		uptoRs. 400 crores (additional	
		mark)or	
		More than Rs. 400 crores	2
		(additional marks)	
Presentation covering the proposed implementation plan		Shall be evaluated by the conidentified for this purpose.	mmittee
Total	100		

(\*) The bidder shall include the Bidder along with its Affiliates / Group companies/ member firms working under the common brand name and engaged in similar activity of accounting advisory/financial services, registered in India.

Firms fulfilling all the eligibility criteria mentioned in RFP would only be considered for scoring given above.

Bidders who score minimum 60 out of 100 marks on the technical evaluation criteria as mentioned above will only be considered. The Commercial bids of the applicants with technical marks less than 60 will not be considered for commercial/financial evaluation. In case there is only one bidder has score of 60 out of 100 marks then only the top 2 bidders will be considered for further evaluation.

The Project Implementation committee constituted by the Bank shall scrutinize, evaluate the bids on the basis of the evaluation process as mentioned in the RFP and shortlist the Firms. Project Steering Committee, to select a firm as Consultant, will place before the Board for approval of appointment, terms and conditions, fees payable etc. The decision of Board of Directors shall be final, conclusive and binding. The selected Consultant firm may have to make a presentation to the Board.

### **COMMERCIAL EVALUATION**

Commercial Bids of bidders, who qualified in the technical evaluation stage, will be considered for participation in commercial Bidding. After opening Commercial Offers of the short-listed Bidders, if any discrepancy is noticed between words and figures, the amount indicated in words shall prevail.

Final selection: Final Selection will be based on CQCCBS Evaluation Process which is explained as under:

### CQCCBS Evaluation Process:

Commercial bids will be subjected to CQCCBS evaluation process. Under CQCCBS (Cost Evaluation under Combined Quality cum Cost Based System), the technical proposals will be allotted weightage of **70%** while the financial proposals will be allotted weightage of **30%**.

Proposal with a lowest cost may be given a financial score of 100 and other proposals given financial scores that are inversely proportional to their prices. The total score, both technical and commercial/financial, shall be obtained by weighing the quality and cost scores and adding them up. The proposed weightages for quality and cost shall be specified in the RFP.

**Highest marks basis:** On the basis of the combined weighted score for quality and cost, the bidders shall be ranked in terms of the total score obtained. The proposal obtaining the highest total combined score in evaluation of quality and cost will be ranked as H-1 followed by the proposals securing lesser marks as H-2, H-3 etc. The proposal securing the highest combined marks will be ranked H-1 and shall be recommended for award of contract.

As an example, the following procedure can be followed.

In a particular case of selection of bidder, it was decided to have minimum qualifying marks for technical qualifications as 70 and the weightage of the technical bids and commercial/financial bids was kept as 70:30. In response to the RFP, 3 proposals, A, B & C were received. The technical evaluation committee awarded them 75, 80 and 90 marks respectively. The minimum qualifying marks were 70. All the 3 proposals were, therefore, found technically suitable and their commercial/financial proposals were opened after notifying the date and time of bid opening to the successful participants. The price evaluation committee examined the commercial/financial proposals and evaluated the quoted prices as under:

Prices Quoted by the qualified bidders

A: Rs. 120.00 B: Rs. 100.00 C: Rs. 110.00

Using the formula (LEC/EC)\*100, where LEC stands for lowest price quoted among the bidders and EC stand for price quoted by individual bidders, the committee gave them the following marks for commerciall/financial proposals:

A: (100/120)\*100 = 83 marks B: (100/100)\*100 =100 marks

C: (100/110)\*100 = 91 marks

In the combined evaluation, thereafter, the evaluation committee calculated the combined technical and commercial/financial score as under:

Proposal A: 75x0.70 + 83x0.30 = 77.4 marks

Proposal B: 80x0.70 +100x0.30 =86 marks

Proposal C: 90x0.70 + 91x0.30 = 90.3 marks

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The three proposals in the combined technical and commercial/financial evaluation were ranked as under:

Proposal A: 77.4 marks: H3 Proposal B: 86 marks: H2 Proposal C: 90.3 marks: H1

Proposal C at the evaluated cost of Rs. 110.00 was, therefore, declared as winner and shall be recommended for award of contract, to the competent authority. It is pointed out that the above is merely an illustration.

### 16 CLARIFICATION OF OFFERS

To assist in the scrutiny, evaluation and comparison of offers/bids, BANK may, at its sole discretion, ask some or all bidders for clarification of their offer/bid. The request for such clarifications and the response will necessarily be in writing and no change in the price or substance of the bid shall be sought, offered or permitted. Any decision of BANK in this regard shall be final, conclusive and binding on the bidder/ tenderer.

### 17 UCO BANK'S RIGHT TO MODIFICATION/REVISION OF RFP

UCO Bank reserves the right to:-

- •Cancel or Modify any terms, conditions and specifications of the RFP by publishing a notice to such effect on website of UCO Bank.
- •Obtain revised price Bids from the Bidders with regard to modifications/changes in RFP.
- place repeat orders.
- •Issue the amendments to the RFP at anytime, prior to the deadline for the submission of Bids. From the date of issue, amendments to RFP Document shall be deemed to form an integral part of the RFP Document.

Any decision of the Bank in this regard shall be final, conclusive and binding on the bidder.

### **18 PRESENTATION BY BIDDERS:**

- The bidders will have to arrange to give a presentation/demonstration on their capabilities after submitting their Bid and the bidder has to arrange the same at his own cost.
- UCO Bank shall communicate the venue, duration, date and time of presentation/demonstration to the Bidders at a later stage.

### 19 TERMINATION FOR DEFAULT(S)

The Bank reserves its right to cancel the work order/ terminate the Master Contract by giving a prior written notice of 15 days to the selected bidder in the event of, but not limited to, one or more of the following situations:

- a) Unnecessary or unwarranted delay in execution of the work allotted.
- b) Delay in providing the requisite manpower at the Bank's site.
- c) Delay in submission of reports beyond the stipulated periods.
- d) Breach of trust is noticed during any stage of the consultancy assignment.



- e) The selected bidder commits a breach of any of the terms and conditions of the bid.
- f) The selected bidder goes in to liquidation voluntarily or otherwise.
- g) An attachment is levied or continues to be levied for a period of 7 days upon the effects of the bid.
- h) If it is found at any stage that the bidder has concealed any important information or has submitted any false information or declaration particularly regarding any pending legal action or blacklisting status.
- i) The Bank reserves the right to recover any dues payable by the selected bidder from any amount outstanding to the credit of the selected bidder, including the pending bills and security deposit, if any, under this contract or any other contract/order.

In addition to the cancellation of work order/termination of the master contract, The Bank reserves the right to appropriate the damages from the earnest money deposit (EMD) provided by the selected bidder and/or forfeit the Performance Bank guarantee furnished by the vendor. In such event the order shall be, if the Bank so desires, passed to the next higher scorer of the combined Marks, provided such vendor is prepared to match prices and other terms & conditions of the Bank.

### 20 CONSEQUENCES OF TERMINATION

- a. In the event of termination of the Contract due to any cause whatsoever, [whether consequent to the stipulated term of the Contract or otherwise], BANK shall be entitled to impose any such obligations and conditions and issue any clarifications as may be necessary to ensure an efficient transition and effective business continuity of the Service(s) which the Vendor shall be obliged to comply with and take all available steps to minimize loss resulting from that termination/breach, and further allow the next successor Vendor to take over the obligations of the erstwhile Vendor in relation to the execution/continued execution of the scope of the Contract.
- b. In the event that the termination of the Contract is due to the expiry of the term of the Contract, a decision not to grant any (further) extension by BANK, the Vendor herein shall be obliged to provide all such assistance to the next successor Vendor or any other person as may be required and as BANK may specify including training, where the successor(s) is a representative/personnel of BANK to enable the successor to adequately provide the Service(s) hereunder, even where such assistance is required to be rendered for a reasonable period that may extend beyond the term/earlier termination hereof.
- c. Nothing herein shall restrict the right of BANK to invoke the Performance Bank Guarantee and other guarantees, securities furnished, enforce the Deed of Indemnity and pursue such other rights and/or remedies that may be available to BANK under law or otherwise.
- d. The termination hereof shall not affect any accrued right or liability of either Party nor affect the operation of the provisions of the Contract that are expressly or by implication intended to come into or continue in force on or after such termination.

### 21 TERMINATION FOR CONVENIENCE:

The Bank reserves its rights to terminate the contract at its own convenience by giving 15 days' prior notice in writing to the selected bidder/Consultant without assigning any reason for such termination and without any cost or compensation therefor.

### 22 LIQUIDATED DAMAGES

Subject to Force majeure, if the selected Bidder fails to deliver or perform the services within the time period(s) specified in the agreement, Bank shall, without prejudice to its other remedies under the agreement, deduct from the order value, as liquidated damages, a sum equivalent to 1% of the cost of underperformed services for each week or part thereof of delay until actual delivery or performance upto a maximum deduction of 10% of the order value. Once the maximum is reached Bank may consider cancellation of the order and the Performance Security submitted may be invoked.

BANK reserves its right to recover these amounts by any mode such as adjusting from any payments to be made by BANK to the bidder. Liquidated damages will be calculated on per week basis.

### 23 <u>DISPUTE RESOLUTION MECHANISM</u>

The Vendor and The Bank shall endeavour their best to amicably settle all disputes arising out of or in connection with the Contract in the following manner:

- a. The Party raising a dispute shall address to the other Party a notice in writing requesting an amicable settlement of the dispute within seven (7) days of receipt of the notice.
- b. The matter will be referred for negotiation between designated officials of the Bank /Purchaser and the Authorised Official of the Bidder. The matter shall then be resolved between them and the agreed course of action documented within a further period of 15 days.

In case any dispute between the Parties, does not settle by negotiation in the manner as mentioned above, the same shall be resolved exclusively by arbitration and such dispute may be submitted by either party for arbitration within 20 days of the failure of negotiations. Arbitration shall be held in Kolkata and conducted in accordance with the provisions of Arbitration and Conciliation Act, 1996 or any statutory modification or re-enactment thereof. Each Party to the dispute shall appoint one arbitrator each and the two arbitrators shall jointly appoint the third or the presiding arbitrator.

The "Arbitration Notice" should accurately set out the disputes between the parties, the intention of the aggrieved party to refer such disputes to arbitration as provided herein, the name of the person it seeks to appoint as an arbitrator with a request to the other



party to appoint its arbitrator within 45 days from receipt of the notice. All notices by one party to the other in connection with the arbitration shall be in writing and be made as provided in this tender document. The arbitrators shall hold their sittings at Kolkata. The arbitration proceedings shall be conducted in English language. Subject to the above, the courts of law at Kolkata alone shall have the jurisdiction in respect of all matters connected with the Contract/Agreement even though other Courts in India may also have similar jurisdictions. The arbitration award shall be final, conclusive and binding upon the Parties and judgment may be entered thereon, upon the application of either party to a court of competent jurisdiction. Each Party shall bear the cost of preparing and presenting its case, and the cost of arbitration, including fees and expenses of the arbitrators, shall be shared equally by the Parties unless the award otherwise provides. The Bidder shall not be entitled to suspend the Service/s or the completion of the job, pending resolution of any dispute between the Parties and shall continue to render the Service/s in accordance with the provisions of the Contract/Agreement.

### 24 GOVERNING LAWS AND JURISDICTION

This contract shall be governed by and construed in accordance with the Laws of India for the time being in force and all the dispute(s) or difference(s) arising out of or in connection with the contract shall be subject to the exclusive jurisdiction of the courts at Kolkata.

### 25 NOTICES

Notice or other communications given or required to be given under the contract shall be in writing and shall be faxed/e-mailed followed by hand-delivery with acknowledgement thereof, or transmitted by pre-paid registered post or courier. Any notice or other communication shall be deemed to have been validly given on date of delivery if hand delivered & if sent by registered post than on expiry of seven days from the date of posting.

### 26 INDEMNITY

The Vendor/bidder agrees to indemnify and keep indemnified, defend and hold harmless the Bank and its officers, directors, employees and agents from and against any and all losses, liabilities, claims, obligations, costs, expenses (including, litigation cost, reasonable attorneys fees), arising before or after completion of Indian Accounting Standards (Ind-AS) implementation, which result from, connection with or are related in any way to claims by third parties arising out of or in connection with

The Vendor's / bidder's breach of any of the terms and conditions, representations, warranties specified in the Agreement/Contract; infringement of Intellectual Property Rights of the Bank; acts or omissions of, negligence, or misconduct by the Vendor/bidder; or its professionals, representatives, agents, security analysts, consultants and advisors:

- For the purpose of the Agreement, the vendor / bidder shall include the vendor / bidder, its personnel, employees, consultants, and / or other authorized persons.
- In no event shall the vendor/bidder be liable for claims arising from or in connection with the sole negligence or misconduct of the party seeking indemnification.
- The responsibility to indemnify set forth in this Clause shall survive the termination of this Agreement for any reason with regard to any indemnity claims arising in relation to the performance hereof.
- The selected vendor/bidder has to furnish a letter of undertaking cum indemnity in Bank's favour as per the format to be supplied by the Bank at the time of execution of the Master contract.

The Bidders shall also indemnify Bank against all third party claims of infringement of patent, trademark or industrial design rights arising from use of the Goods/services, Software package or any part thereof in India and abroad.

In the event of any claim asserted by the third party of infringement of copyright, patent, trademark or industrial design rights arising from the use of the Goods/services or any part thereof in India, the Bidder shall act expeditiously to extinguish such claims. If the Bidder fails to comply and Bank is required to pay compensation to a third party resulting from such infringement, the Bidder shall be responsible for the compensation including all expenses, court costs and lawyer fees. Bank will give notice to the Bidder of such claims, if it is made, without delay by fax/e-mail/registered post.

### **27 TAXES AND DUTIES:**

The bidder will be entirely responsible to pay all taxes whatsoever in connection with delivery of the services at the sites including incidental services and commissioning.

Wherever the laws and regulations require deduction of such taxes at the source of payment, Bank shall effect such deductions from the payment due to the vendor. The remittance of amount so deducted and issue of certificate for such deductions shall be made by Bank as per the laws and regulations in force.

Nothing in the contract shall relieve the vendor from his responsibility to pay any tax that may be levied in India/abroad on income and profits made by the vendor in respect of this contract.

### 28 <u>AUTHORIZED SIGNATORY</u>

The selected bidder shall indicate the authorized signatories who can discuss and correspond with BANK, with regard to the obligations under the contract. The selected bidder shall submit at the time of signing the contract a certified copy of the resolution of their board, authenticated by the company secretary, authorizing an official or officials of the bidder to discuss, sign agreements/contracts with BANK, raise invoice and accept payments and also to correspond. The bidder shall provide proof of signature identification for the above purposes as required by BANK.

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### 29 CANCELLATION OF TENDER PROCESS

Bank reserves the right to cancel the tender process partly or fully at its sole discretion at any stage without assigning any reason to any of the participating bidders.

### **30 PUBLICITY**

Any publicity by the bidder in which the name of Bank is to be used should be done only with the explicit prior written permission of Bank. The Vendor shall not make or allow to make a public announcement or media release about any aspect of the Contract unless BANK first gives the Vendor its prior written consent.

### 31 FORCE MAJEURE

Force Majeure is herein defined as any cause, which is beyond the control of the selected bidder or BANK as the case may be which they could not foresee or with a reasonable amount of diligence could not have foreseen and which substantially affect the performance of the contract, such as:

- 1. Natural phenomenon, including but not limited to floods, droughts, earthquakes and epidemics
- 2. Acts of any government, including but not limited to war, declared or undeclared priorities, quarantines and embargos
- 3. Terrorist attack, public unrest in work area

Provided either party shall within 10 days from occurrence of such a cause, notify the other in writing of such causes. The bidder or BANK shall not be liable for delay in performing his/her obligations resulting from any force majeure cause as referred to and/or defined above. Any delay beyond 30 days shall lead to termination of contract by parties and all obligations expressed quantitatively shall be calculated as on date of termination. Notwithstanding this, provisions relating to indemnity, confidentiality survive termination of the contract.

### 32 CONFIDENTIALITY

The bidder must undertake that they shall hold in trust any Information received by them, under the Contract/Agreement, and the strictest of confidence shall be maintained in respect of such Information. The bidder has also to agree:

- To maintain and use the Information only for the purposes of the Contract/Agreement and only as permitted by BANK;
- To only make copies as specifically authorized by the prior written consent of Bank and with the same confidential or proprietary notices as may be printed or displayed on the original;
- To restrict access and disclosure of Information to such of their employees, agents, strictly on a "need to know" basis, to maintain confidentiality of the Information disclosed to them in accordance with this Clause and
- To treat all Information as Confidential Information.



- Conflict of interest: The Vendor shall disclose to BANK in writing, all actual and potential conflicts of interest that exist, arise or may arise (either for the Vendor or the Bidder's team) in the course of performing the Service(s) as soon as practical after it becomes aware of that conflict.
- The successful Bidder must execute a Non Disclosure Agreement to the bank as per bank's format before or at the time of execution of the Master Contract.

### 33 NON-TRANSFERABLE OFFER

This Request for Proposal (RFP) is not transferable. Only the bidder who has purchased this document in its name or submitted the necessary RFP price (for downloaded RFP) will be eligible for participation in the evaluation process. There will not be any type of outsourcing.

The bidder should also submit an undertaking to the effect that he has not made any modification in the original copy of RFP and his bid would be liable for rejection for any violation of the above.

### 34 PERIOD OF VALIDITY OF BID

Bids shall remain valid for 180 (One Hundred eighty) days after the date of bid opening prescribed by BANK. BANK holds the rights to reject a bid valid for a period shorter than days as non-responsive, without any correspondence. In exceptional circumstances, BANK may solicit the Bidder's consent to an extension of the validity period. The request and the response thereto shall be made in writing. Extension of validity period by the Bidder should be unconditional and irrevocable. The Bid Security provided shall also be suitably extended. A bidder acceding to the request will neither be required nor be permitted to modify its bid. A bidder may refuse the request without forfeiting its bid security. In any case the bid security of the bidders will be returned after completion of the process.

### 35 ADDRESS OF COMMUNICATION

Offers/bid should be addressed to the address given in this RFP

### 36 PRELIMINARY SCRUTINY

BANK will scrutinize the offers/bids to determine whether they are complete, whether any errors have been made in the offer/bid, whether required technical documentation has been furnished, whether the documents have been properly signed, and whether items are quoted as per the schedule.

BANK may, at its discretion, waive any minor non-conformity or any minor irregularity in an offer/bid. This shall be final, conclusive and binding on all bidders and BANK reserves the right for such waivers.

### 37 NO COMMITMENT TO ACCEPT LOWEST OR ANY OFFER/BID

BANK shall be under no obligation to accept the lowest or any other offer received in response to this offer notice and shall be entitled to reject any or all offers without assigning any reason whatsoever. BANK has the right to re-issue tender/bid. BANK reserves the right to make any changes in the terms and conditions of purchase that will be informed to all bidders. BANK will not be obliged to meet and have discussions with any bidder, and/or to listen to any representations once their offer/bid is rejected. Any decision of BANK in this regard shall be final, conclusive and binding upon the bidder.

### 38 FORMAT FOR TECHNICAL OFFER/TECHNICAL BID

The Technical offer/Technical bid must be made in an organized and structured manner in the following form:

i.Index

- ii. Valid Bank Draft/Pay Order as Bid price if tender document Is downloaded from Bank's website
- iii.Covering letter as per Annexure- A.
- iv.Technical Bid Form as per **Annexure -B**, of this document.
- v.Documents/certificates stating fulfillment of eligibility criteria.
- vi.Bidder Firm's Profile along with documentary evidence of IFRS / Converged Indian Accounting Standards (IND-AS) services offered and all relevant enclosures as detailed in **Annexure C**, **D**, **E**, **F**, **G**, **H**, **I**.
- vii. Undertaking by the bidder as per Annexure-L.
- viii.Declaration-Cum-Undertaking regarding compliance with all statutory requirements,Annexure M
- ix. Duly signed authority letter by the competent authority of the firm, authorizing the executants to sign the bid on behalf of the firm, **Annexure-N**.
- x. Valid Bank Draft / Bank Guarantee as EMD.
- xi.Technical/Commercial Deviation Statement as per Annexure-Q.
- xii.Audited Balance Sheet and Profit & Loss Account of last three financial years (2012-13, 2013-14 & 2014-15).
- xiii. A true copy of Registration Certificate and list of offices in India.
- xiv.Other documents/information as requested in this RFP.
- xv.Any additional information including assumptions that the Consultant team may think fit but not included elsewhere in the proposal, which will help the Bank to assess the capabilities of the consultant.
- **Note:** All Claims made by the bidder will have to be backed by documentary evidence. Technical Bid shall not include any commercial/financial information. A technical bid containing information on the commercial bid shall be declared invalid and be rejected.

RFP for Ind AS Consultant

UCO Bank

### 39 FORMAT FOR COMMERCIAL OFFER

The Commercial bid should be submitted strictly in the format given by the Bank as **Annexure-K** of this document along with covering letter as per **Annexure-J** and should not have any deviations, restrictive statements, etc. therein. Otherwise, such bids are liable to be rejected at the sole discretion of the Bank. The price shall be quoted in Indian Currency only and shall be all inclusive. No separate fees/reimbursements shall be made by the Bank.

The short listed bidder has to keep the finalized price valid for a period of entire project duration from the date of the purchase order. There should not be any escalation due to fluctuation in foreign currency or change in duty structure or for any other reasons.

### 40 SIGNING OF THE BID

The bid shall be signed by a person or persons duly authorized by the Bidder with signature duly attested. In the case of a body corporate, the bid shall be signed by the duly authorized officers and supported by internal corporate authorizations.

### 41 COSTS OF PREPARATION & SUBMISSION OF BID

The bidder shall bear all costs for the preparation and submission of the bid. BANK shall not be responsible or liable for reimbursing/compensating these costs, regardless of the conduct or outcome of the bidding process.

### 42 SUBCONTRACTING

The Bidder will not subcontract or delegate or permit anyone other than the Bidder personnel to perform any of the work, service or other performance required of the Bidder under this agreement without the prior written consent of the Bank and the bank's decision in this regard will be final and acceptable to the bidder.

### 43 NOTIFICATION OF AWARD

The acceptance of a tender, subject to contract, technical compliance, commercial considerations & compliance with all the terms and conditions will be communicated in writing by means of offer of contract/ service order at the address supplied by the bidder in the tender response. Any change of address of the Bidder, should therefore be promptly notified to:

The General Manager, UCO Bank, Head Office, Finance Department, 3<sup>rd</sup> Floor, 2 India Exchange Place, Kolkata: 700001

The written offer of contract/ order issued to the successful bidder would need to be accepted by the bidder in writing within 7 days from the date of issue of the offer.

### 44 CONFIDENTIALITY OF THE BID DOCUMENT

The bidder, irrespective of his/her participation in the bidding process, shall treat the details of the documents as secret and confidential.

### 45 RIGHT TO AMEND SCOPE OF WORK

The Scope of Work/Implementation Programme may change/shift due to change in guidelines/directives of the Regulatory Authorities such as RBI/ICAI/MCA/Tax Authorities, etc. and any other developments.

Any decision of BANK in this regard shall be final, conclusive and binding on the bidder.

### 46 OWNERSHIP AND RETENTION OF DOCUMENTS

- BANK shall own the documents, prepared by or for the selected bidder arising out of or in connection with the Contract.
- Forthwith upon expiry or earlier termination of the Contract and at any other time on demand by BANK, the Vendor shall deliver to BANK all documents provided by or originating from BANK/ Purchaser and all documents produced by or from or for the Vendor in the course of performing the Service(s), unless otherwise directed in writing by BANK at no additional cost.
- The selected bidder shall not, without the prior written consent of BANK/ Purchaser store, copy, distribute or retain any such Documents.
- The selected bidder shall preserve all documents provided by or originating from BANK/ Purchaser and all documents produced by or from or for the Vendor in the course of performing the Service(s) in accordance with the legal, statutory, regulatory obligations of UCO BANK/Purchaser in this regard.

### 47 SIGNING OF CONTRACT/AGREEMENT

The successful bidder / consultant is required to enter into a Master Contract as per Bank's prescribed format within 7 days from the date of acceptance Bank's offer valid upto June, 2020 effective from the date of execution of contract, unless terminated earlier by the Bank by serving 15 days prior notice in writing to the Consultant / selected bidder at its own convenience without assigning any reason and without any cost or compensation therefor. However, after the completion of initial period, the contract may be extended for such further period as would be decided by the Bank on the same terms and conditions as mentioned herein.

The failure, delay or evasion on the part of the successful bidder to execute the Master Contract within the period mentioned will entitle the Bank to forfeit the Earnest Money deposited by the successful bidder/Consultant, without further notice to the successful bidder/ Consultant. Further, the failure, delay or evasion on the part of the successful bidder / consultant to commence project within 15 days from the date of execution of the Master Contract will result in termination of the Contract and invocation of the Bank Guarantee by the Bank without prejudice to its other rights and remedies available under the contract and/or Law(s) for the time being in force.

RFP for Ind AS Consultant

UCO Bank

### 48 BANK RESERVES THE RIGHT TO THE FOLLOWING:

Bank reserves its rights, without giving any reason whatsoever and without any cost or compensation therefor, to.

- Reject any or all proposals received in response to the RFP
- Reject the proposals received in response to the RFP containing any deviation from the payment terms stipulated in Point No 6 above.
- Waive or Change any formalities, irregularities, or inconsistencies in proposal format delivery.
- Extend the time for submission of proposal.
- Modify the RFP document, by an amendment that would be notified on the Bank's website.
- Independently ascertain information from the Banks and other institutions / companies to which the bidder has already extended IFRS / Converged Indian Accounting Standards (IND-AS) services for similar assignment.
- Modify the time period stipulated above for completion of assignment during the execution of assignment if it deems fit.

### **49 UNDERTAKING BY CONSULTANT**

The Consultant shall furnish the following Undertaking as a part of the proposal.

"We certify that there has been no conviction by a Court of Law or contemplated by court for misconduct, guilty or indictment/adverse order by a regulatory authority for a offence against us or any of our sister concern in India or our CEO, Directors and if it arises we will intimate the Bank of the same".

### **50 FORFEITING OF BID SECURITY:**

The Bid security may be forfeited: -

- a) if a Bidder withdraws its Bid during the period of Bid validity specified by the Bidder on the Bid Form; or
- b) if it was found that the successful Bidder had made any statement or had enclosed any documentary evidence which turns out to be false/incorrect at any time till the bank's final settlement of the bills submitted by the bidder, for the audit assignment undertaken by the bidder.
- c) The bid security amount will be forfeited if the vendor refuses to accept purchase order or having accepted the purchase order fails to carry out his obligations mentioned therein.

### 51 COMPLIANCE CONFIRMATION

The Bidder must submit unconditional and unambiguous compliance confirmation to all the terms and conditions stipulated in the RFP

## 52 PROPOSAL OWNERSHIP:

The proposal and all supporting documentation submitted by the bidders shall become the property of the Bank. The proposal and documentation may be retained, returned or destroyed as the Bank decides.

### **53 OTHER INSTRUCTIONS**

- a. The key persons identified for the project should carry out their activities from Bank's premises. The personnel involved for executing the assignment should be qualified as per the requirements mentioned in the Qualification Criteria and preferably should have been involved in a similar assignment.
- b. The Consultant selected for the assignment should adhere to the quality standards, regulatory directions, guidelines in this regard.
- c. The Consultant selected for the assignment should treat as confidential all data and information about the Bank obtained in the execution of the proposed assignment, hold it in strict confidence and should not reveal such data / information to any other party without the prior written approval of the Bank.
- d. The proposal should be submitted strictly in the formats provided in this RFP document.
- e. The proposal should be free of overwriting/corrections / alterations.
- f. The proposals and related Annexures should be signed by the authorized representative/s of the Consultant. The executant's authority to represent and bind the Consultation Firm must be confirmed by a written authority letter issued by the Competent Authority of the Consultant Firm accompanying the proposal.
- g. All bids and supporting documentation shall be submitted in English only.
- h. The Bank will not return the bids/responses to the RFP received. The information provided by the bidder/s to the Bank will be held in confidence and will be used for the sole purpose of evaluation of bids.
- i. It is hereby clarified that the Bid / response to the RFP should be submitted in the exact format given herein without making any changes/alterations to the RFP document. Any change/alteration made to the RFP document by the participant would make the respective Bid/response to the RFP void and the same shall be liable to be rejected by the Bank without further going into the merits of the tender. It is also clarified that in case of any difference/change between Bid/response to the RFP

RFP for Ind AS Consultant

UCO Bank

- document submitted by the participant and the RFP document maintained by Bank, the RFP document maintained at the Bank, would be considered as authentic and binding on the participant.
- j. The Commercial Bid shall be opened in due course, after completion of technical bid evaluation, in the presence of Bidders / their representatives, who choose to attend.

**International Exposure:**- professionals who were/are associated with IFRS implementation assignment project in abroad or associated with statutory annual audit of IFRS compliant companies/banks in India/abroad

Annexure: A

#### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

### (Covering Letter) Technical Offer

(Letter to the Bank on the Consultant's letter head)

Date:

To

The General Manager **UCO Bank Finance Department Head Office** 2, India Exchange Place Kolkata-700001

Dear Sir.

Sub: Your RFP for appointment of consultant for smooth convergence with Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards [IFRS] in the Bank which is in tune with the guidelines issued by RBI, MCA, IASB, ICAI, IBA, SEBI and Other applicable statutory regulators.

With reference to the above RFP, having examined and understood the instructions, terms and conditions forming part of the RFP, we hereby enclose our offer to provide our services for assisting in implementation of Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards (IFRS) as detailed in your above referred RFP. We agree to all the terms and conditions mentioned in the RFP. We hereby submit our Technical Offer in a sealed envelope. The offer shall be binding on us up to 180 days and subject to the modifications resulting from contract negotiations.

Yours faithfully,

(Name and Designation, seal of the firm)

Encl: Technical Offer in sealed envelope.

RFP for Ind AS Consultant UCO Bank



Annexure: B

#### TECHNICAL BID FORM

(To be included in Technical Proposal Envelope)

Date:	
Daio.	

Sir,

#### **Request for Proposal**

"RFP –Appointment of consultant for smooth Convergence with Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards (IFRS)."

#### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

Having examined the RFP including all Annexures, the receipt of which is hereby duly acknowledged, we the undersigned, offer to deliver the services in conformity with the said RFP in accordance with the Schedule of Prices indicated in the Commercial Offer and made part of the Bid.

We undertake, if our bid / Proposal is accepted, to carry out the work as per the scope of work, deliverables and in accordance with the time frames specified in the RFP document as well as on the payment terms mentioned therein.

We confirm that the information submitted by us in our Bid/Proposal is true and correct. We agree to abide by the Bid/ Proposal.

We hereby acknowledge and unconditionally accept that the Bank may on its absolute discretion apply whatever criteria deemed appropriate in short listing and selection of the consultants.

We declare that we have not made any alterations/changes whatsoever in the RFP document and we are fully aware that in the event of any change, the RFP document maintained at the Bank will be treated as authentic and binding and the Bid/Proposal submitted by us will be liable to be rejected by the Bank in the event of any alteration made in the RFP document.

We certify that there has been no conviction by a Court of Law or contemplated by court for misconduct, guilty or indictment/adverse order by a regulatory authority for a offence against us or any of our sister concern or our CEO, Directors and if it arises we will intimate the Bank of the same.

We undertake that, in competing for and, if the award is made to us, in executing the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act, 1988".

We understand that you are not bound to accept the lowest, or any other Proposal, you may receive.

We further understand that the finalized prices will be frozen for the proposed contracted period from the date of entrustment of assignment and that the Bank, at its discretion may entrust the assignment again in full or parts at the applicable/pro rata price and terms as per its requirements.

Dated this day of	2016
(Signature)	(In the capacity of)
Duly authorized to sign Proposal for	and on behalf of

UCO Bank

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Annexure:	
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Date	
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#### **TECHNICAL BID**

#### **Request for Proposal**

"RFP –Appointment of consultant for smooth Convergence with Indian Accounting Standards (Ind-AS) converged with International Financial Reporting Standards (IFRS)."

# RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

Name of the Bidder Company / Firm	
Date of Incorporation of Bidder Company /Firm	
Complete Address of Bidder company/ Firm	
Name and Contact details and E-mail id of the nodal person	
Particulars of the Authorized Signatory	
a) Name	
b) Designation	
c) Contact Number	
d) Fax no.	
e) E-mail id	
Persons proposed to be assigned for the consultancy services and their	As per Annexure-I.
profiles	
Name, address and account number of the Bidder's banker	
PAN of the Bidder Company/Firm	
Service Tax registration number of the Bidder Company/Firm	
Office Address of Kolkata along with date of establishment of office in	(Please provide
Kolkata	Supporting
	documents)
Names of member firms/affiliates/ group companies registered in India	(As per Annexure -F)
who have been considered for eligibility criteria	,
Total Number of Partners of the Bidder including its Affiliates/Group	(As per Annexure -G)
companies/ member firms working under the common brand name and	
engaged in similar activity of accounting advisory/ financial services in	
India.	
List of full time professional staff of the Bidder including its Affiliates /	(As per Annexure -H)
Group companies/ member firms working under the common brand name	,
and engaged in similar activity of accounting advisory/ financial services in	
India.	
Presence in how many towns / cities in India - Please furnish names of	
	•

cities / centres	
Global and local experience in the field under reference, implementation	
as a consultant. The relevant document / certificate should be enclosed.	
Requirement from the Bank for implementing the assignment such as	
administrative support, office space, equipment etc.	
Details of bid amount paid	
DD/PO Nodated	
Bank	
Drawn on (Branch)	
Amount Rs	
Any other Information considered relevant by the bidder.	

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(To be included with Technical Bid)

Particulars in respect of engagement in IFRS / Ind-AS consultancy / audit in Banks / Financial Institutions in India during last Seven years as on 31.03.2016

S. No.	Name of Bank / Financial Institution	Balance sheet size of the Bank / Financial Institution during the period of contract (Rs. In crores)	Brief Details of scope of work	Name of Person in- charge from client side with contact no and e mail id	Per	iod
		,			From	То

(Signature, name and designation of the authorised signatory)

Note: Client Certificate / Contract with Client in support of the information above should be submitted

# Annexure –E

# RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

(To be included with Technical Bid)

#### **Financial Performance of the Bidder**

Financial Year	Annual Revenue from Indian Operations (Rs. In crores)	Net Profit from Indian Operations ( Rs. in crores )
2012-13		
2013-14		
2014-15		
Cert	ificate from the Statutory Audit	ors \$
1	ove information relates to the vailable in the books of Firm/Com	,
Seal of the audit firm:		
Firm Registration No.:		
Membership No.:		
Date:		

(Signature, name and designation of the authorised signatory)

\$ In case the Bidder does not have a statutory auditor, it shall provide the certificate from its chartered accountant that ordinarily audits the annual accounts of the Bidder.



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Annexure – F
Date

(To be included with Technical Bid)

# Details of Bidder/affiliates/group companies

S.No.	Name of the Member Firms/ Affiliates/Group companies	Registration Number with ICAI / MCA as applicable*

\* ICAI - Institute of Chartered Accountants of India

MCA - Ministry of Corporate Affairs

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Annexure-G
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				•	•	•	•	•	•	•	•	•	•	•

(To be included with Technical Bid)

Details of Partners of the Bidder including its Affiliates/Group companies/ member firms working under the common brand name and engaged in similar activity of accounting advisory/ financial services in India

S. No.	Name of the Member Firms/ Affiliates/Group Companies	Name of the Partner	Membership No. of Partner with ICAI

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Date		
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(To be included with Technical Bid)

Details of full time professional staff of the Bidder including its Affiliates / Group companies/ member firms working under the common brand name and engaged in similar activity of accounting advisory/ financial services in India

S. No.	Name of the Member Firms/ Affiliates/Group Companies	Name of the Professional Staff	Membership No. with ICAI

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# RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016 (To be included in Technical Bid envelope)

	Details of	Persons who will be deployed thro	oughout the	e project
1.	Name of the Perso			
2.	Office Address	:		
3.	E-mail ID	:		
4.	<b>Phone Number Of</b>	fice :		
	Mobile	:		
5.	Date since working	g in the Firm :		
6.	<b>Professional Quali</b>	fications :		
7.	<b>Present Designation</b>	on :		
8.	Experience	:		
SI Na	Nature/Details	Brief Details of the Organization	Pe	eriod
SI. No	of assignment was/has undertaken		From	То
1				
2				
3				
4				
annex the pi (2) Ph	ormat is of mir xure should be f roject. Responde	nimum requirements and is to illed up separately for each persents may furnish additional details, levant documents / certificates somade	on to be o if any.	deployed throughou
Dated	d this day of	2016		
(Signo	ature)	(In the co	pacity of)	
Duly o	authorized to sigr	n Proposal for and on behalf of		



Annexure-J

#### (to be furnished in the company's letter head)

#### **Commercial Offer**

(to be submitted i	n sealed envelope)
Place	Date
То:	
General Manager	
UCO Bank, Head Office,	
Finance Department,	
2 India Exchange Place,	
Kolkata-700001	

#### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

Sir,

#### Sub: Commercial Offer in response to your RFP for Appointment of Consultant for Smooth Convergence with Ind-AS

With reference to the above RFP, having examined and understood the instructions, terms and conditions, we hereby enclose our Commercial offer for consultancy project for Smooth Convergence with Indian Accounting Standards (Ind-AS), as detailed in your above referred RFP.

We confirm that the offer is in conformity with the terms and conditions and subsequent clarifications as mentioned in your above referred RFP. We further confirm that the information furnished in the proposal, Annexures, formats, is correct. Bank may make its own inquiries for verification and we understand that the Bank has the right to disqualify and reject the proposal, if any of the information furnished in the proposal is not correct.

Our Commercial Offer shall be binding upon us up to expiration of the validity period (180 days) of the proposal.

We also understand that the Bank is not bound to accept the offer either in part or in full. If the Bank rejects the offer in full or in part the Bank may do so without assigning any reasons therefore.

Yours faithfully,

(Name & designation, seal of the firm)

Encl: Commercial Offer in sealed envelope.



Annexure-K

#### **COMMERCIAL BID**

#### (To be included in Commercial Proposal Envelope)

RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

	Date:

Sir,

#### **Request for Proposal**

"RFP –Appointment of consultant for smooth Convergence with Indian Accounting Standards (IND-AS) converged with International Financial Reporting Standards (IFRS)."

In terms of the above-mentioned RFP document we submit herewith the commercial bid (fees) all inclusive for the assignment proposed by the Bank as Consultant.

	Total Cost
	(Rupees)
	(nopees)
In figures	
In words	

NOTE: Total Cost will be considered for commercial evaluation. The bank will not pay any other amount except mentioned above in commercial offer (Annexure-J).

#### **TERMS AND CONDITIONS**

1)	The above quoted fee is for all the phases as laid out in the RFP.
2)	We undertake to deliver all the deliverables as in the RFP document.
3)	Bank will deduct tax (TDS) while releasing payment, if applicable as per the law.
Dated	this day of
(Sign	ature) (in the capacity of)

Duly authorized to sign Proposal for and on behalf of \_\_\_\_\_



#### Annexure -L

#### <u>Undertaking by the Bidder</u>

(To be included in Technical Bid envelope)

To,

The General Manager (Finance), UCO Bank, Finance Department Head Office, 3<sup>rd</sup> Floor, 2 India Exchange Place Kolkata—700001

#### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

Dear Sir,

Re: Your Request For Proposal (RFP) for Appointment of consultant for smooth Convergence with Indian Accounting Standards (IND-AS) Converged with International Financial Reporting Standards (IFRS)

- a) We hereby confirm that we have read and understood the eligibility criteria and fulfill the same.
- b) We further confirm that all the information as per requirement of the Bank have been included in our RFP.
- c) Further, we hereby undertake and agree to abide by all the terms and conditions and guidelines stipulated by the Bank. We understand that any deviation may result in disqualification of our RFP.
- d) We have not been blacklisted by any Nationalised Bank/ RBI/IBA or any other Government agency/ICAI. No legal action is pending against us for any cause in any legal jurisdiction.
- e) We undertake that adequate number of qualified IFRS/Ind AS Professionals will be deployed for the project to complete the assignment within stipulated time.

eviation to the above				

1)

2)

3)

(Signature and the capacity of the person duly authorized to sign Bid for and on behalf of)

## Annexure -M

#### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

#### **DECLARATION-CUM-UNDERTAKING**

(TO BE EXECUTED ON NON-JUDICIAL STAMP PAPER OF REQUISITE VALUE)

To
UCO Bank
Head Office
Finance Department
2 India Exchange Place
Kolkata: 700001

#### Sub: Declaration-Cum-Undertaking regarding compliance with all statutory requirements

In consideration of UCO Bank, a body corporate, constituted under Banking Companies (Acquisition & Transfer of Undertakings) Act, 1970 as amended from time to time having its Head Office at 10, Biplabi Trailokya Maharaj Sarani, Kolkata-700001 (hereinafter referred to as "Bank" which expression shall include its successors and assigns), we, M/s......, having its Registered Office at.........., do hereby, having examined the RFP including all Annexures, confirm and agree to comply with all Laws, Rules, Regulations, Bye-Laws, Guidelines, Notifications etc.

We do also hereby irrevocably and unconditionally agree and undertake to save and keep the Bank, including its respective directors, officers, and employees and keep them harmless from and against any claim, demand, losses, liabilities or expenses of any nature and kind whatsoever and any damage caused from and against all suits and other actions that may be instituted taken or preferred against the Bank by whomsoever and all losses, damages, costs, charges and expenses arising out of non-compliance with or non-adherence to any statutory/regulatory requirements and/or any other law for the time being in force.

[Seal and Signature(s) of the Authorised Signatory(ies)]	
For M/s	
Place:	
Dated this day of,20	_

Annexure:N

# RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

# (To be furnished in the company's letter head) AUTHORIZATION LETTER FORMAT

Date
ation Letter for attending the Bid Opening
Appointment of Consultant for Smooth Convergence with d-AS) Converged with International Financial Reportingis herebyne Bid Opening of the above RFFon
pelow:
Specimen Signature of Representative



Annexure -O

#### **EARNEST MONEY FORM**

(FORMAT OF BANK GUARANTEE (BG) FOR EARNEST MONEY)

(ON A NON-JUDICIAL STAMP PAPER OF RS. 100.00)

To:

General Manager UCO Bank, Head Office Finance Department 2 India Exchange Place Kolkata: 700001

- 1. That the Bidder shall not withdraw its Bid during the period of bid validity specified on the Bid Form: or
- 2. That the Bidder, having been notified of the acceptance of its bid by UCO Bank during the period of bid validity fails or refuses to execute the Agreement/Contract.
- 3. We undertake to pay to the UCO Bank any money so demanded notwithstanding any dispute or disputes raised by the BIDDER in any suit or proceeding pending before any court or Tribunal relating thereto our liability under this present being absolute and unequivocal.

The payment as made by us under this bond shall be a valid discharge of our liability for payment thereunder and BIDDER for payment thereunder and the BIDDER shall have no claim against us for making such payment.

4. We, ...... [indicate the name of the bank issuing the Guarantee] further agree that the guarantee herein contained shall remain in full force and

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effect during the period that would be taken for the performance of the said RFP and that it shall continue to be enforceable till all the dues of the UCO BANK under or by virtue of the said RFP have been fully paid and its claims satisfied or discharged or till
guarantee thereafter. Should it be necessary to extend Performance Guarantee on account of any reason whatsoever, we undertake to extend the period of Performance Guarantee on your request under intimation to the BIDDER till such time as specified by you.
5. We
6. This guarantee will not be discharged due to the change in the constitution of our Bank, UCO Bank or the BIDDER.
7. We, [indicate the name of Bank issuing the Guarantee] lastly undertake not to revoke this guarantee during its currency except with the previous consent of the UCO BANK in writing.
Notwithstanding anything contained herein:  i) Our liability under this Bank Guarantee shall not exceed Rs) only.
ii) This Bank Guarantee shall be valid upto
iii) We are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before(date of expiry of Guarantee).
8. Dated the for [indicate the name of Bank issuing the Guarantee]

Annexure - P

#### Format of Performance Bank Guarantee (PBG)

To:

**General Manager UCO Bank, Head Office Finance Department** 2 India Exchange Place Kolkata: 700001

unequivocal.

1. In consideration of UCO BANK, a body corporate constituted under the Banking Companies (Acquisition & Transfer of Undertakings) Act, 1970, having its head office at 10, BIPLABI TRILOKYA MAHARAJ SARANI (BRABOURNE ROAD), Kolkata - 700001 (hereinafter called UCO BANK) having agreed to exempt M/s (Name of the Consultant/vendor Company/Firm), a Company incorporated under ........... Act, having its registered office at (Address of the vendor company) (hereinafter called —the said VENDOR) from the demand, under the terms and conditions of the Master Contract to be made between UCO BANK and the Vendor for a period of ............ In pursuance of Request For Proposal (RFP) No......dated........, as modified, (hereinafter called —the said Agreement ||), of security deposit for the due fulfillment by the said VENDOR of the Terms and conditions contained in the said Contract, on production of a Bank Guarantee for Rs.....(Rupees......only). We,.....[Indicate the name of the bank ISSUING THE BANK GUARANTEE] (hereinafter referred to as —the Bank||) at the request of ...... [VENDOR] do hereby undertake to pay to UCO BANK an amount not Rs.....against any loss or damage caused to or suffered or would be caused to or suffered by UCO BANK by reason of any breach by the said VENDOR of any of the terms or conditions contained in the said Contract. 2. We ...... [indicate the name of the bank ISSUING THE BANK GUARANTEE] do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from UCO BANK stating that the amount claimed is due by way of loss or damage caused to or breach by the said VENDOR of any of the terms or conditions contained in the said Contract or by reason of the VENDOR"S failure to perform the said Contract. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs.....

3. We undertake to pay to UCO BANK any money so demanded notwithstanding any dispute or disputes raised by the VENDOR in any suit or proceeding pending before any court or Tribunal relating thereto our liability under this present being absolute and The payment made by us under this Guarantee shall be a valid discharge of our liability for payment there under and the VENDOR for payment there under and the VENDOR

shall have no claim against us for making such payment.

_		
THE GUARANTEE] further agree force and effect during the pe Agreement and that it shall coor by virtue of the said Condischarged or till UCO BANK ce have been fully and properly discharged this guarantee. Unl	indicate the name of the bank ISSI that the guarantee herein contained shall remain is riod that would be taken for the performance of the portinue to be enforceable till all the dues of BANK untract have been fully paid and its claims satisfies that the terms and conditions of the said Contains and the said VENDOR and accordance and	in fulle said under ed or etract dingly de on
GUARANTEE] further agree with without our consent and without vary any of the terms and operformance by the said VENE to time any of the powers exe forebear or enforce any of the we shall not be relieved from a granted to the said VENDOR UCO BANK of any indulgence	[indicate the name of bank ISSUING in UCO BANK that UCO BANK shall have the fullest librated affecting in any manner our obligations hereund conditions of the said Contract or to extend time DOR from time or to postpone for any time, or from excisable by UCO BANK against the said VENDOR are terms and conditions relating to the said Contract our liability by reason of any variation, or extension be or for any forbearance, act or omission on the postpour UCO BANK to the said VENDOR or by any such make the law relating to sureties would, but for this province.	berty der to ne of time nd to and peing art of natter
6. This guarantee will not be a Bank or the VENDOR.	discharged due to the change in the constitution o	f the
GUARANEE] lastly undertake r		
Notwithstanding anything cont i. Our liability under th (Rupees	is Bank Guarantee shall not exceed Rs.	•••••
iii. We are liable to pay the g Guarantee only and only if yo	valid upto and uaranteed amount or any part thereof under this u serve upon us a written claim or demand on or be(date of expiry of Guarantee including o	efore



	day of for [Indicate the name of Bank 1/2015-16 Dated 24/12/2015 Page 46 of 46
Yours faithfully,	
For and on behalf of	Bank
Authorised Official	

#### Note:

- 1. Selected vendor should ensure that the Seal and Employee Code No. of the Signatory is put by the bankers, before submission of the Bank Guarantee.
- 2. Bidder guarantee issued by Banks located in India shall be on a Non-Judicial Stamp Paper of requisite value as applicable to the place of execution.

Annexure - Q

### RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016 (to be included with technical bid)

#### TECHNICAL / COMMERCIAL DEVIATION STATEMENT

The following are the particulars of deviations from the requirements of the tender specifications:

CLAUSE	DEVIATION	REMARKS (Including justification)

The technical specifications furnished in the bidding document shall prevail over those of any others document forming a part of our bid except only to the extent of deviations furnished in this statement.

Note: Where there is no deviation, the statement sh	ould be returned duly signed with an
Dated	Signature and seal of the Bidder

endorsement indicating "No Deviations".

Annexure-R

# RFP REFERENCE No. HO/FIN/IND-AS/CONSULTANT/2016 DATED:07.06.2016

#### **CHECKLIST FOR DOCUMENTS TO BE SUBMITTED**

(For Technical Bid)

The Firms who are submitting the RFP are requested to fill this checklist and also to ensure that the details/ documents have been furnished as called for in this bidding document.

Please tick (\_) the Yes/No box for this details furnished in the RFP and enclose the documents in the given order in your technical offer.

SI.	Items	Remarks	Yes/No
No.			
1	Cost of Tender Document	Rs.10,000/- in the form of DD/PO	
2	EMD (Earnest Money Deposit)	Rs. 5,00,000/- in form of Bank Guarantee/ DD/PO	
3	Table of Contents (List of documents enclosed)		
4	Letter of Authorization to Authorized signatory from the competent authority		
5	Annexure –A		
6	Annexure –B		
7	Annexure- C		
8	Annexure -D		
9	Annexure -E		
10	Annexure -F		
11	Annexure -G		
12	Annexure -H		
13	Annexure –I		
14	Annexure -L		
15	Annexure -M		
16	Annexure -N		
17	Annexure -O		
18	Annexure -P		
19	Annexure-Q		
20	Annexure -R		
21	Any other documents		
22			
23			