



UCO BANK

Department of Information Technology

Request for Proposal (RFP) For Selection of Vendor for Supply, Installation & Maintenance of UPS Systems (Rate Contract)

RFP Ref No: DIT/BPR&BTD/OA/798/2019-20 Date: 27-05-2019

Pre-Bid Responses/ Clarifications to Queries raised by the Bidder(s), Amendments, Addendums and Corrigendum's

Sl. No	Page No	Clause No	Clause as per RFP	Description of Query/ Clarification sought by Bidder	Bank Response
1	62	Sl. No. 25 Eligibility Criteria	i) Sealed Maintenance Free (SMF) batteries specifically Recommended for use with UPS system. The battery is not required to supply any other load apart from the inverter. ii) Back up time: 3 hrs/4 hrs a) For 9000 Watt / 10KVA UPS Systems and for 60 minute backup – (240V ~ 360V D.C) with VAH 18000 or more for Individual UPS. b) 3 KVA with 1 hours backup- 4680 VAH c) 5 KVA with 1 hours backup - 7560 VAH. iii) There should be a single battery bank. There should be no concept of paralleling of battery bank. iv) With suitable rack to house Batteries. v) The battery should be a reputed brand having ISO9001:2008 & ISO 14001 Certified	2KVA Battery VAH not Mentioned in RFP (Page 62 / Sl. no. 25).	Clause stands as per RFP

			for quality & environment. In addition the battery should have any three of the following certifications: 1. JIS 2. UL 198E 3. CE mark 4. QS 9000-8230 5. ISO/TS-16949:2002 6. OHSAS-18001		
2	14	SL No 8 PBG	PBG equivalent to 10% of the Total Cost of Ownership out of which first 5% shall be deposited on receipt of LOI. Additional 5% shall be deposited by the bidder immediately after receipt of 40% of estimated quantity mentioned in the letter of Empanelment	PBG should be 2% of the contact value of material	Clause stands as per RFP
3	18 & 19	SL no 23 (a) & (c) Payment Terms	(a) 90% of the order value along with GST will be paid on delivery installation and acceptance of ordered items (c) 10% of the order value will be paid on completion of warranty period	Payment terms should be Centralized. 90% on successful delivery and installation .10% after 6 months	Clause stands as per RFP
4	36	SL No 9 Preventive Maintenance	During the warranty period as well as during the annual maintenance contract the bidder in addition to attending to calls for repairs/maintenance shall conduct preventive maintenance checks for supplied hardware once in every 3 months basis and no charges will be payable for such maintenance including parts replaced or required replacement	Preventive Maintenance Will be after 3- month	Clause stands as per RFP
5	62	SL no 25 Batteries – Type of	i) Sealed Maintenance Free (SMF) batteries specifically Recommended for use with UPS system. The battery is not required to	Battery Make SMF Battery Uplus, global	Clause stands as per RFP

		battery	supply any other load apart from the inverter.		
6	14	8	The successful bidder shall be required to submit a Performance Bank Guarantee (Annexure – C) within 15 days from the date of signing of the SLA equivalent to 10 % of the Total Cost of Ownership out of which first 5% shall be deposited on receipt of LOI as mentioned above. Additional 5% PBG shall be deposited by the bidder immediately after receipt of 40% of estimated quantity mentioned in their Letter of Empanelment.	Request to 2 %	Clause stands as per RFP
7	18	21	deduct from the Contract price, as liquidated damages, a sum equivalent to 1 (one) percent of the undelivered/uninstalled portion of the order value excluding GST and other applicable taxes (if any) for each and every calendar week of delay	0.5 % / Week	Clause stands as per RFP
8	19	23.C	10% of the order value (i.e. the residual amount) will be paid after completion of the Warranty period or on submission of Performance Bank Guarantee issued by a PSU Bank for equivalent amount and tenure to the respective PO issuing authority (ZOs/HO). This Bank Guarantee is in addition to the 10% Security Deposit as mentioned below under point 8 (PART – I).	Request to 2 %	Clause stands as per RFP

9	19	23.E	The AMC amount to be paid towards facilities of AMC as mentioned below is to be paid quarterly at the end of each quarter on pro-rata basis.	Half Yearly	Clause stands as per RFP
10	29	1.6	The bidder should have a minimum yearly turnover of Rs.15 Crores for last three financial years, i.e., 2015-16, 2016-17 & 2017-18.	minimum yearly turnover of Rs.10 Crores for Bidder or OEM	Clause stands Modified as "The bidder should have a minimum yearly turnover of Rs.10 Crores for last three financial years, i.e., 2015-16, 2016-17 & 2017-18."
11	29	1.8	The bidder should have all India presence with Offices / Support Centers at minimum 100 centers at least 2 (Two) engineers at the Office/ Support Centers where UCO Bank is having its Zonal Offices (List of Zonal offices is given in Annexure - J) to support the branches under its command. In case the bidder is not having own office at the 100 locations as above and wishes to provide support services through partner/franchisee to those locations, a letter from the partner / franchisee should be enclosed stating that they will be providing support services to UCO bank branches/ offices for purchase under this contract. A letter of undertaking to be given by the bidder. (Escalation matrix covering all 42 Zones of the Bank to be provided in case of selection or at the time of evaluation)	Support Centers at minimum 100 centers for Bidder along with OEM	Clause stands as per RFP

12	29	1.9	The bidder should have executed orders for each group in last three years aggregating to not less than Rs. 1 Crores for last three financial years, i.e., 2015-16, 2016-17 & 2017- 18. Of the above, orders aggregating to Rs. 50 Lakhs should be from Govt./Public Sector Organizations for Supply, Installation & Maintenance of UPS System. Related Purchase Order copies to be submitted along with copies of related invoices.	years aggregating to not less than Rs. 1 Crores for Bidder or OEM	Clause stands as per RFP
13	33	5.1	Delivery, a) 6 weeks in States where Road Permit is required. b) 8 weeks in North East States, Andaman & Nicobar Island and Lakshadweep Island. c) 4 weeks in all other places.	Need Suitable time as per location.	Clause stands as per RFP
14			Installation and operationalization, Within 1 week of delivery (In case installation is held up for site non-readiness, a certificate from the competent authority at respective site(s) is to be furnished for obtaining payment.)	Need Suitable time as per location.	Clause stands as per RFP
15	37		After evaluation, the Bidder, whose commercial offer has been determined as the lowest, will be named as 'L1' and the second lowest will be named as 'L2'. The 'L2' will be given a chance to match the price with 'L1' within 3 (three) days of communication. In case L2 agrees and matches the L1 price, the 2 vendors selected will be awarded the contract. The orders will be distributed between them in the ratio of 65% and 35% (on total	Total Contract should be given to L1 only.	Clause stands as per RFP

			<p>requirement basis).</p> <p>In case, L2 vendor is not agreeing to match the L1 price the next lowest will be given a chance to match the L1 price. This process will be continued till Bank gets the second vendor who agrees to match the prices of L1. In case, none of the above vendors is able to match the L1 price the whole quantity will be ordered to L1 only.</p>		
16	40	<p>Estimated Quantity, Cost of RFP, EMD Amount of different Items Group-wise</p>	<p>UPS – 2 KVA / 1800W (4-hours backup on full load), EMD 200000/-</p> <p>UPS – 3 KVA / 2700W (1-hour backup on full load), EMD- 500000/-</p> <p>UPS – 5 KVA / 4200W (1-hour backup on full load, EMD- 150000/-</p> <p>UPS – 10 KVA / 8400W (1-hour backup on full load), EMD- 50000/-</p> <p>UPS – 20 KVA / 8400W (1-hour backup on full load), EMD- 50000/-</p>	Only Single EMD require for All Rating of UPS.	Clause stands as per RFP
17		<p>Tech Spec. 2KVA, 3KVA, 5KVA Provision for paralleling under n+1 configuration</p>	<p>Provision for paralleling under N+1 configuration is required for UPS of capacity 5KVA, 10 KVA & 20 KVA only. Should optionally be available for UPS Systems with Power output of 1800 W, 2700W & 4500 W for 2KVA, 3KVA and 5KVA respectively.</p>	technically Not Clear	<p>Clause stands Modified as “Provision for paralleling under N+1 configuration is required for UPS of capacity 5KVA, 10 KVA & 20 KVA only”</p>
18	5	Input frequency should be	50 Hz +/- 10%	50 Hz +/- 20% (Better)	Clause stands as per RFP

19	11	Overload capacity should be as follows :	150% for 30 seconds & 125% for 1 minute. 125% for 10 minutes	105-110 % for 10 min / 110 -130 % on 1 Min / 130 % on 3 Sec	Clause stands as per RFP
20		Tech Spec 10 KVA	F. Monitoring arrangement (Through SNMP) I) Output monitoring for a) Voltage b) Current c) Wave form with closed loop feedback and correction II) Static (auto) by-pass switch (Bidirectional with change-over time less than 10 milliseconds in free running mode and instantaneous in synchronous mode from inverter to by-pass and vice versa.) III) Manual by-pass switch : required	External SNMP require	Clause stands as per RFP

**Request for Proposal (RFP) for Selection of Vendor for Selection of Vendor for Supply,
Installation and Maintenance of UPS Systems (Rate Contract), RFP REF NO:
DIT/BPR&BTD/OA/798/2019-20 Date: 27/05/2019
Amendments, Addendums and Corrigendum**

REVISED COMMERCIAL FORMAT

Annexure - I

1. Group: A

Item: UPS (2 KVA, 3 KVA & 5 KVA) (with

Three Years Comprehensive On-site Warranty)

SI No	Particulars of the Items	Make	Model	Unit Price (Excluding GST) with 3 years' comprehensive warranty (A)	GST Amount (mentioned GST %) (B)	AMC for 4 th year (Excluding GST) (C)	GST Amount on 4 th yr AMC (mentioned GST %) (D)	AMC for 5 th year (Excluding GST) (E)	GST Amount on 5 th yr AMC (mentioned GST %) (F)	Total Cost including three years warranty and two Years AMC (Excluding GST) (G=A+C+E)
1	UPS (2 KVA, 3 KVA & 5 KVA)									

Note:

- Unit Price & AMC quoted should be inclusive of GST and should be quoted in INR.
- Each Items Total price (Column G) will be compared to find out the lowest bidder.
- Lowest Bidder (L1) will be determined on the sum of Unit Price, GST, AMC amounts for 4th & 5th years mentioned in column G.
- The bidder should strictly quote for Unit Price with 3 years warranty in column A and AMC for 4th & 5th years in column B & C and respective GST amounts in columns D & E.

We hereby agree to abide by all the terms and conditions mentioned in the Bank's RFP dated 27-05-2019 and subsequent pre-bid and amendments.

Company Seal

Date

Name & Designation:

Authorized Signatory

2. Group: B**Item: UPS (10 KVA & 20 KVA)****(With Three Years Comprehensive On-site Warranty)**

Sl No	Particulars of the Items	Make	Model	Unit Price (Excluding GST) with 3 years' comprehensive warranty (A)	GST Amount (mentioned GST %) (B)	AMC for 4 th year (Excluding GST) (C)	GST Amount on 4 th yr AMC (Mention GST %) (D)	AMC for 5 th year (Excluding GST) (E)	GST Amount on 5 th yr AMC (Mention GST %) (F)	Total Cost including three years warranty and two Years AMC (Excluding GST) (G=A+C+E)
1	UPS (10 KVA & 20 KVA)									

Note:

- Unit Price & AMC quoted should be inclusive of GST and should be quoted in INR.
- Each Items Total price (Column G) will be compared to find out the lowest bidder.
- Lowest Bidder (L1) will be determined on the sum of Unit Price, GST, AMC amounts for 4th & 5th years mentioned in column G.
- The bidder should strictly quote for Unit Price with 3 years warranty in column A and AMC for 4th & 5th years in column B & C and respective GST amounts in columns D & E.
- We hereby agree to abide by all the terms and conditions mentioned in the Bank's RFP dated 27-05-2019 and subsequent pre-bid and amendments

**Company Seal
Date****Authorized Signatory
Name & Designation:**

TECHNICAL SPECIFICATIONS

3. Group –A

Item: UPS (2 KVA, 3 KVA & 5 KVA)

SI No	Existing Clause	Modified Clause
3	Provision for paralleling under N+1 configuration is required for UPS of capacity 5KVA, 10 KVA & 20 KVA only. Should optionally be available for UPS Systems with Power output of 1800 W, 2700W & 4500 W for 2KVA, 3KVA and 5KVA respectively.	Provision for paralleling under N+1 configuration is required for UPS of capacity 5KVA, 10 KVA & 20 KVA only.
25	<p>i) Sealed Maintenance Free (SMF) batteries specifically Recommended for use with UPS system. The battery is not required to supply any other load apart from the inverter.</p> <p>ii) Back up time: 3 hrs/4 hrs</p> <p>a) For 9000 Watt / 10KVA UPS Systems and for 60 minute backup – (240V ~ 360V D.C) with VAH 18000 or more for individual UPS.</p> <p>b) 3 KVA with 1 hours backup- 4680 VAH</p> <p>c) 5 KVA with 1 hours backup - 7560 VAH.</p> <p>iii) There should be a single battery bank. There should be no concept of paralleling of battery bank.</p> <p>iv) With suitable rack to house batteries.</p> <p>v) The battery should be a reputed brand having ISO9001:2008 & ISO 14001 Certified for quality & environment. In addition the battery should have any three of the following certifications:</p> <ol style="list-style-type: none"> 1. JIS 2. UL 198E 3. CE mark 4. QS 9000-8230 5. ISO/TS-16949:2002 6. OHAS-18001 	<p>i) Sealed Maintenance Free (SMF) batteries specifically Recommended for use with UPS system. The battery is not required to supply any other load apart from the inverter.</p> <p>ii) Back up time: 3 hrs/4 hrs</p> <p>a) 3 KVA with 1 hours backup- 4680 VAH</p> <p>b) 5 KVA with 1 hours backup - 7560 VAH.</p> <p>iii) There should be a single battery bank. There should be no concept of paralleling of battery bank.</p> <p>iv) With suitable rack to house batteries.</p> <p>v) The battery should be a reputed brand having ISO9001:2008 & ISO 14001 Certified for quality & environment. In addition the battery should have any three of the following certifications:</p> <ol style="list-style-type: none"> 1. JIS 2. UL 198E 3. CE mark 4. QS 9000-8230 5. ISO/TS-16949:2002 6. OHAS-18001

Eligibility Criteria

SL No	Existing Clause	Modified Clause
Pt.no 6	The bidder should have a minimum yearly turnover of Rs.15 Crores for last three financial years, i.e., 2015-16, 2016-17 & 2017-18.	Clause stands Modified as "The bidder should have a minimum yearly turnover of Rs.10 Crores for last three financial years, i.e., 2015-16, 2016-17 & 2017-18."

Place- Kolkata
Date- 25-06-2019