



UCO BANK

Department of Information Technology

**Request for Proposal (RFP) For Supply, Installation, Implementation, Post- Implementation Onsite Support of End-to-End Comprehensive & Integrated Global Treasury Management Solution (CIGTMS) (Re-Tendering) (E-Tendering)**

**RFP Ref. No: UCO/DIT/2241/2022-23 Date: 05/12/2022**

**Third Pre-Bid Responses / Amendments/ Addendums/ Corrigendum uploaded on 07.01.2023**

**CORRIGENDUM / ADDENDUM / AMENDMENT:**

Srl	RFP Page No	RFP Clause No.	Original RFP Clause	Modified Clause
1	30	Part III, Clause-3, Technical Evaluation, <b>Proposed Treasury Solution Capability and Integration</b>	C. The proposed integrated treasury solution with all three module (Front, Mid & Back) should have been implemented in any global Bank having presence in India as scheduled commercial Bank, Hongkong & Singapore (all three together) where the proposed architecture of either single instance multi entity setup or single instance single entity setup (separated either physically or through software driven virtualization) have been implemented in at least one Bank and running as on bid submission date after complying to Rules and Regulation of the respective country and their respective regulatory authority RBI, MAS & HKMA. . (Max Marks – 50) 1. 1 Client reference (20 marks)	C. The proposed integrated treasury solution with all three module (Front, Mid & Back) should have been implemented in any global Bank having presence in India as scheduled commercial Bank, Hongkong & Singapore (all three countries together) where the proposed architecture of either single instance multi entity setup or single instance single entity setup (separated either physically or through software driven virtualization) have been implemented in at least one Bank and running as on bid submission date after complying to Rules and Regulation of the respective country and their respective regulatory authority RBI, MAS & HKMA. <b>(Max Marks – 50)</b>

			2. More than one Client Reference (50 marks)	<b>1. 1 Client reference (30 marks)</b> 2. More than one Client Reference <b>(50 marks)</b>
2	31	Part III, Clause-3, Technical Evaluation, <b>Bidder's or OEM Capability and Experience</b>	<p>The Bidder should have the experience of implementing the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years and providing Post Go-Live Support in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date. <b>(Max 100 Marks)</b></p> <p>i. 1 Client Reference (60 Marks) ii. More than 1 Client Reference (100 Marks)</p> <p>OR</p> <p>The OEM of the proposed Treasury Solution should have the experience of implementing the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date. (Max 100 Marks)</p> <p>i. 1 Client Reference (60 Marks) ii. More than 1 Client Reference (100 Marks)</p> <p>N.B. : Bidder / OEM needs to note that only first time installation / Fresh Installation will be considered as reference. Version Upgrade/Subsequent Integrations/any type of upgrade on base version will not be considered. Kindly also note that the same references shall be given under Part-I, Clause-3, Srl-4 of Eligibility Criteria to participate in bidding process.</p>	<p>The Bidder should have the experience of implementing (fresh/first time installation or Version Upgrade/ Subsequent Integrations/any type of upgrade on base version) the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years and providing Post Go-Live Support in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date. <b>(Max 200 Marks)</b></p> <p>i. 1 Client Reference [one (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version in one Bank)] <b>(120 Marks)</b> ii. 2 Client Reference [one (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version) in one Bank and one fresh/first time installation in another Bank] <b>(200 Marks)</b></p> <p>OR</p> <p>The OEM of the proposed Treasury Solution should have the experience of implementing (fresh/first time installation or Version Upgrade/ Subsequent Integrations/ any type of upgrade on base version) the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date. <b>(Max 200 Marks)</b></p> <p>i. 1 Client Reference (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version in one Bank) <b>(120 Marks)</b> ii. 2 Client Reference [one (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version) in one Bank and one fresh/first time installation in another Bank] <b>(200 Marks)</b></p>

				N.B. : Kindly also note that the same references shall be given under Part-I, Clause-3, Srl-4 of Eligibility Criteria to participate in bidding process.
3		Part III, Clause-3, Technical Evaluation, <b>Technical Presentation and Product Demo</b>	<p>Demo and Presentation by the bidders covering product features, support, infrastructure, implementation and Maintenance strategy, company's financial and project management capabilities etc.</p> <p><b>Presentation: - Max 100 Marks</b></p> <p>The bidders of this RFP have to give presentation/ interactions before the panel of representatives of Bank on the methodology/approach, time frame for various activities, strengths of the bidders on such projects</p> <p>The technical competence and capability of the bidder should be clearly reflected in the presentation. If any short-listed bidder fails to make such presentation, they will be disqualified from the selection process. Bank will confirm the veracity of the claim in the presentation during the site visit and if not satisfied, bidder will be disqualified from the selection process.</p> <ol style="list-style-type: none"> <li>1. Demonstration of organization capability for the proposed initiative <b>(5 Marks)</b></li> <li>2. Demonstration of value proposition offered in the bid which shall enable the success of the project <b>(15 Marks)</b></li> <li>3. Demonstration of at least five accelerators or value addition for the proposed solution that brings in distinct solution advantage or implementation time or savings in efforts <b>(20 Marks)</b></li> <li>4. Detailed solution capability and Approach <b>(20 Marks)</b></li> <li>5. Future readiness and roadmap of the proposed solution <b>(40 Marks)</b></li> </ol> <p><b>Demo Scripts: (max 200 marks)</b></p> <p>Demo Script will be shared by Bank before Presentations and will provide 7 days of intimation to all bidder so that bidder can prepare the same.</p>	<p>Demo and Presentation by the bidders covering product features, support, infrastructure, implementation and Maintenance strategy, company's financial and project management capabilities etc.</p> <p><b>Presentation: - Max 50 Marks</b></p> <p>The bidders of this RFP have to give presentation/ interactions before the panel of representatives of Bank on the methodology/approach, time frame for various activities, strengths of the bidders on such projects</p> <p>The technical competence and capability of the bidder should be clearly reflected in the presentation. If any short-listed bidder fails to make such presentation, they will be disqualified from the selection process. Bank will confirm the veracity of the claim in the presentation during the site visit and if not satisfied, bidder will be disqualified from the selection process.</p> <ol style="list-style-type: none"> <li>1. Demonstration of organization capability for the proposed initiative <b>(5 Marks)</b></li> <li>2. Demonstration of value proposition offered in the bid which shall enable the success of the project <b>(10 Marks)</b></li> <li>3. Demonstration of at least five accelerators or value addition for the proposed solution that brings in distinct solution advantage or implementation time or savings in efforts <b>(10 Marks)</b></li> <li>4. Detailed solution capability and Approach <b>(5 Marks)</b></li> <li>5. Future readiness and roadmap of the proposed solution <b>(20 Marks)</b></li> </ol> <p><b>Demo Scripts: (max 150 marks)</b></p> <p>Demo Script will be shared by Bank before Presentations and will provide 7 days of intimation to all bidder so that bidder can prepare the same.</p>

4	13	Part I, Clause-3, Eligibility Criteria, Srl 4	<p>The Bidder should have the experience of implementing the proposed Integrated Treasury solution with all three modules (Front, Mid &amp; Back) in last 10 years and providing Post Go-Live Support in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date</p> <p>OR</p> <p>The OEM of the proposed Treasury Solution should have the experience of implementing the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date.</p> <p>N.B. : Bidder / OEM needs to note that only first time installation / Fresh Installation will be considered as reference. Version Upgrade/Subsequent Integrations/any type of upgrade on base version will not be considered. Kindly also note that the same references shall be given under Bidder's or OEM Capability and Experience of Part-III, Clause-3, Srl-2 of Technical Evaluation.</p>	<p>The Bidder should have the experience of implementing (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version) the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years and providing Post Go-Live Support in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date.</p> <p>OR</p> <p>The OEM of the proposed Treasury Solution should have the experience of implementing (fresh/first time installation or Version Upgrade/Subsequent Integrations/any type of upgrade on base version) the proposed Integrated Treasury solution with all three module (Front, Mid &amp; Back) in last 10 years in any Bank, in India or abroad, which is having presence in India as Scheduled Commercial Bank and the solution is running as on bid submission date.</p> <p>N.B. : Kindly also note that the same references shall be given under Bidder's or OEM Capability and Experience of Part-III, Clause-3, Srl-2 of Technical Evaluation.</p>
5	15	Part I, Clause-3, Eligibility Criteria	Public sector / scheduled commercial Banks refer to public sector / scheduled commercial Banks in India having minimum 1000 / 1500 / 500 branches (bricks & Mortar) on the date of RFP. Date of RFP will be the date on which the bid is submitted	Public sector / scheduled commercial Banks refer to public sector / scheduled commercial Banks in India having minimum 100 branches (bricks & Mortar) on the date of RFP. Date of RFP will be the date on which the bid is submitted.
6	15	Part I, Clause-3, Eligibility Criteria, OEM's experience		<p>Newly Added Criteria under srl 20:</p> <p>The proposed Branch Portal should have been implemented in at least one scheduled commercial Bank and integrated with Finacle CBS system in India having more than 25 Cat-B branches.</p> <p>Proof of documents to be submitted against newly added criteria: Relevant Credential Letter from the Bank Or Copy of Purchase Order/ Contract with completion certificate</p>

**RFP Ref : (Part – III, Page 29, Clause – 3, Technical Evaluation)**

**3. Technical Evaluation**

The Bank will evaluate the technical bids received in response to the RFP as below:

Bidders will be evaluated against the eligibility criteria mentioned in Annexure XVI. The bidder has to comply with all the eligibility criteria without fail.

The bid will be evaluated as per the Evaluation Matrix given below. Further, the bidder needs to provide necessary details/documents for scoring against the maximum marks mentioned below.

Parameters	Maximum Score	Minimum Score	Minimum Passing Percentage in respective parameters
Proposed Treasury Solution Capability and Integration	200	120	60%
Bidder's or OEM Capability and Experience	200	120	60%
Compliance to Annexure XVII – Functional & Technical Requirement	400	320	80%
Technical Presentation & Demo of Product	200	140	70%
Total	1000	700	70%

**\* All the requirement mentioned in Annexure XVII under TAB-1 to TAB6 is essential requirement. The bidder has to comply with all the requirement before go-live.**



**UCO Bank**  
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**NOTICE TO THE BIDDERS**

**07.01.2023**

**Sub: Extension of Bid Submission date in respect of “Request for Proposal (RFP) for Supply, Installation, Implementation, Post-Implementation Onsite Support of End-to-End Comprehensive & Integrated Global Treasury Management Solution (CIGTMS) (Re-tendering)(E-Tendering). RFP Ref. No: UCO/DIT/2241/2022-23 Date: 05/12/2022”.**

The last date for submission of bid documents for “Request for Proposal (RFP) for Supply, Installation, Implementation, Post-Implementation Onsite Support of End-to-End Comprehensive & Integrated Global Treasury Management Solution (CIGTMS) (Re-tendering) (E-Tendering)” which has been scheduled on **11.01.2023** is hereby extended **up to 16.01.2023 (4:00 PM)**. Technical bids will be opened on **16.01.2023 at 4:30 PM**.

**Department of Information Technology**  
**Head Office, Kolkata**