



## Department of Information Technology

### Request for Proposal (RFP) for Supply, Commissioning, Maintenance & Management of dedicated VSAT for Branches and ATMs on OPEX Model

RFP REF NO: UCO/DIT/1326/2022-23 Date: 13.08.2022

### Amendments, Addenda and Corrigendum

SL NO.	RFP Clause No.	Existing Clause	Modified Clause
1.	PART-I 3. ELIGIBILITY CRITERIA	<b>Point No. 9:</b> Bidder should comply with at-least 85% of the site on HTS (High throughput satellite) as per the Annexure-XX (A)	Bidder should comply with at-least <b>70%</b> of the site on HTS (High throughput satellite) as per the Annexure-XX (A).
2.	PART-IV SCOPE OF THE WORK	<p><b>80. BUYBACK OF EXISTING VSAT</b></p> <p>The Bank proposes to offer approximately 100 VSATs under buyback. These VSATs are located in the branches spread across the country. These VSATs may not be available in the same location where new VSATs are required and may be in the nearby location. The vendor must agree to buyback of existing VSATs on "AS IS WHERE IS" basis. The entire process of removing of old VSATs from the existing sites will be done by selected bidder without any extra cost to the Bank. Wherever necessary, the vendor should also undertake de-installation of existing VSATs and installation of new VSATs on the same day to minimize the downtime. This should be done as part of the project and vendor should take back existing VSATs and install the new VSATs simultaneously. Bank will release the payment to the vendor after adjustment of the cost of old VSATs (buyback cost) finalized as per RFP on confirmation of replacement &amp; removal of old VSATs from sites. The Purchase Order will</p>	<b>Clause stands deleted.</b>

		specify whether it is replacement order under buyback.	
3.	PART-IV SCOPE OF THE WORK	<b>66.</b> Bank, at its discretion, may surrender any link at any location at any time by giving the bidder a notice period of 30 days. Also, if bidder declares any site not feasible after successful VSAT link implementation then 100 % of the annual link cost will be made against that particular link.	Bank, at its discretion, may surrender any link at any location at any time by giving the bidder a notice period of <b>90 days</b> . Also, if bidder declares any site not feasible after successful VSAT link implementation then 100 % of the annual link cost will be made against that particular link.
4.	PART-IV SCOPE OF THE WORK	<b>20.</b> Bidder will monitor the links on a near real-time basis (Proactive Monitoring) and Bidder must have their own Network Operation Centre for monitoring of the Network. Bidder will monitor all the links from their NOC through NMS and submit the reports like Uptime, Bandwidth utilization, <b>Link error</b> , latency, etc. on monthly basis and as per the Bank's requirement. Bank will provide the SNMP access (read only) of the router for monitoring of the link. All the locations are to be monitored on 24x7x365. Bidder should provide site-wise network link usage and uptime.	Bidder will monitor the links on a near real-time basis (Proactive Monitoring) and Bidder must have their own Network Operation Centre for monitoring of the Network. Bidder will monitor all the links from their NOC through NMS and submit the reports like Uptime, Bandwidth utilization, latency, etc. on monthly basis and as per the Bank's requirement. Bank will provide the SNMP access (read only) of the router for monitoring of the link. All the locations are to be monitored on 24x7x365. Bidder should provide site-wise network link usage and uptime.
5.	PART-IV SCOPE OF THE WORK	<b>29.</b> Network performance: . Uptime/ downtime report with reasons- Daily . Network health check report- Weekly . (Mean Time between Failure) MTBF analysis.	"(Mean Time between Failure) MTBF analysis" - <b>stands deleted</b> .

MASKED COMMERCIAL TEMPLATE

Table A					
Location	Bandwidth	No. of sites (a)	Unit recurring cost per year (b)	Total Rental cost c=a <b>x</b> b (excluding tax)	GST on recurring cost (rental) (d)
Branch	2 Mbps	74	xxxx	xxxx	xxxx
Kavaratti Branch	2 Mbps	01	xxxx	xxxx	xxxx
ATMs	64 kbps	25	xxxx	xxxx	xxxx
*Backhaul Link	20 Mbps	02	xxxx	xxxx	xxxx
Total Rental cost for one year (excluding Tax) in figures (e)				xxxx	
Total Rental cost for two years in figures (f) = 2 X e				xxxx	
Total cost of links for two year in word (TCO)				xxxx	

\*For future requirement of *Backhaul link upgradation* order shall be placed in tranche of 5 Mbps with proportionate price offered for 20 Mbps during the contract period.

Table B*				
List of Other Items (not to be included in TCO)				
Item	Description	Unit Price (excluding TAX)	TAX %age	Total Price(excluding Tax)
De-Installation	De-installation of link at running site	xxxx	xxxx	xxxx
Re-installation	Re-installation of link at other location (shifting) as per order	xxxx	xxxx	xxxx
Shifting Charges (anywhere in India)	Charges for shifting of link from one geographic location to another	xxxx	xxxx	xxxx
Any other chargeable item in case of Force Majeure (please add separate rows, if more than one items are there)	List of such items which are chargeable after successful delivery & acceptance of links.	xxxx	xxxx	xxxx

*\*Order shall be given as per the requirement of the Bank during the contract period.*

Note:

- The Primary Data Centre is located at Bangalore & the Disaster Recovery Data Centre is located at Kolkata.
- L1 bidder would be determined based on the lowest total cost of ownership (TCO from table –A). Any decision of Bank in this regard shall be final, conclusive and binding on the bidder.
- The bidder with lowest TCO in Table – A after normalisation as mentioned above, will be selected as L1 bidder.

- Bidder need to factor manpower cost as per Scope of Work (SOW). No separate cost for manpower will be provided by Bank and bidder should not quote the same in any of the commercial table given above.
- Any of the solution should not be limited to nos. of users.
- The GST as applicable shall be paid as extra at actuals at the time of resultant billing.
- Bidders should quote for all applicable items in the table B separately for VSAT links. In the event the vendor has not quoted or mentioned any component or services required in table B it will be treated as free of cost during the contract period and bidder has to mandatorily provide the same.
- We hereby confirm that quotes mentioned in this commercial bid is strictly as per the format in RFP.
- We also confirm that the above mentioned rates are accurate. In case of any anomalies in the calculation for arriving at TCO, the Bank will have the right to rectify the same as mentioned in the commercial evaluation process clause no. 2.3 and it will be binding upon our company.
- We have ensured that the price information is filled in the Commercial Offer at appropriate column without any typographical or arithmetic errors. All fields have been filled in correctly.
- We have not added or modified any clauses / statements / recordings / declarations in the commercial offer, which is conditional and / or qualified or subjected to suggestions, which contain any deviation in terms & conditions or any specification.
- We have understood that in case of non-adherence to any of the above, our offer will be summarily rejected.
- In case of discrepancy between figures and words, the amount in words shall prevail.
- Present Rate of tax, if applicable, should be quoted in respective columns. The Bank will pay the applicable taxes for the above mentioned tax type ruling at the time of actual delivery of service/implementation and resultant billing. However, no other tax type will be paid. The Octroi / Entry Tax will be paid extra, wherever applicable on submission of actual tax receipt.
- Bank has discretion to keep any of the line item mentioned above as optional as per Bank's requirement.

- Please note that any commercial offer which is conditional and / or qualified or subjected to suggestions will also be summarily rejected. This offer shall not contain any deviation in terms & condition or any specifications, if so such offer will be summarily rejected.
- All prices should be quoted in **Indian Rupees (INR)** only.
- The TCO (Total Cost of Ownership) will be exclusive of GST.
- **Bank will not communicate with OEM / OSD for any queries.**
- The quantity mentioned above is only indicative and may change at the time of issuance of Purchase Order.

**Company Seal**

**Authorized Signatory**

**Date**

**Name & Designation:**

COMMERCIAL TEMPLATECommercial Template for VSAT

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**Company Seal**

**Authorized Signatory**

**Date**

**Name & Designation:**

**Date- 27.09.2022**

**Place- Kolkata**