



**UCO BANK**  
**CENTRAL SECURITY DEPARTMENT**  
**HEAD OFFICE**  
**10, B.I.M.SARANI, KOLKATA-700001**

**CORRIGENDUM**

**SUBJECT:- DECISION OF THE PRE BID MEETING - FOR EMPANELMENT & RATE CONTRACT FOR PROCUREMENT OF PHYSICAL SECURITY PRODUCTS.**

In accordance with the provision of RFP dated 01.08.2024, on the captioned subject. In this connection, a Pre-Bid meeting of the intending bidders was held at UCO Bank, Head Office at 11.00 hrs on 07.08.2024. Four representatives of intending bidder/Vendor/OEM participated in the pre-Bid meeting and following points were deliberated.

<b>SL NO</b>	<b>SUBJECT/QUERIES DISCUSSED</b>	<b>DECISION TAKEN</b>
1	<b>Page No-8, Point No-4 :-</b> It is felt that the cumulative sales turnover of 10 crore for three financial years, considering the cost of physical security equipment is very less.	After discussion, The committee decided and the vendor agreed to revise the cumulative annual sales turnover of at least Rs. 200 Crores in India through physical security equipment only during last three financial years, i.e. FY 2020-21, 2021-22, and 2022-23 with not less than 50 crores in each year. ( Audited Balance sheets & Profit & Loss Statements of last three years to be submitted)
2	<b>Page No-9, Point No-12:-</b> considering the number of PSBs in India. It is felt that the number of empanelment/rate contract should be increased.	The clause has been revised that the empanelment and /or rate Contract of vendor should be with at least 4 Public Sector Banks as of date of empanelment notice.
3	<b>Page No-9, Point No-10:-</b> The representatives of vendor pointed out that the lock should be BIS certified, IS 17566 (2022) along with the other criteria as mentioned in RFP.	The locks should be BIS certified with IS 17566 (2022) and the vendor must be the Original Equipment Manufacturer of the locks used in the aforementioned security equipment. (The OEM must give a written undertaking to the effect)
4	<b>Page No-8, Point No-07:-</b> The representatives of vendor requested that the orders obtained from banks in last 5 years	The committee agreed to revise the clause as orders obtained from banks in last 5 years must be in the name of vendor /OEM/Dealer instead of only



	must be in the name of vendor /OEM/Dealer instead of only vendor as mentioned in RFP.
5	<b>Page No-9, Point No-11:-</b> The vendor /company must have at least one office/ authorized dealer in every State in India except in Himachal Pradesh (serviced from Chandigarh) & the North Eastern States .The representatives of vendor requested that the vendor should submit "Dealer certificate /Authorized service provider (ASP) certificate" to this effect.
6	<b>Page No-9, Point No-08:-</b> The representatives of vendor requested that reduction in cumulative number of strong room door to 250 numbers instead of 300 in number during last three financial year.
7	<b>Page No-30, Point No-01 :-</b> Decremental value : The vendor requested for the decremental value for reverse auction should be in multiple of Rs 5000 instead of Rs 10,000 for all equipment's and Rs 1,000 instead of Rs 2,000 for FRRC/FRFC and Bin cabinets.
8	<b>Page No-30, Point No-02:-</b> The vendor requested that instead of 60:40 ratio, Bank should go for 50:30:20 ratio for supply and installation of Physical security equipments.

All other queries / clarification raised by representative of vendors were clarified by the committee members to the satisfaction of participants.

(DGM & Chief Security Officer)  
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